

# PGDM

Summer Placements 2025 - 27

REIMAGINING RISKS, REDEFINING FUTURE





# Reimagining Risk, Redefining Future

The insurance industry today stands at the intersection of innovation and responsibility, shaped by digital transformation, new risk paradigms, and rising societal expectations. In this dynamic environment, the need of the hour is for professionals who can think beyond convention-who can reimagine risk and unlock opportunities for progress. At the National Insurance Academy, we prepare our students to meet this challenge with vision, adaptability, and purpose.

Our curriculum emphasizes critical thinking, problemsolving, and forward-looking perspectives, enabling our graduates to become architects of resilience in an uncertain world. By equipping them with comprehensive knowledge and practical insights, we empower them to contribute meaningfully to the industry and society at large. With this foundation, our students are ready not only to lead but also to redefine the future of insurance- driving growth, inclusion, and sustainability in an interconnected global landscape.

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# **ABOUT NIA PUNE**

National Insurance Academy was established in 1980 by the public sector insurance companies viz. Life Insurance Corporation of India, General Insurance Corporation of India, The New India Assurance Company, National Insurance Company, United India Insurance Company, and The Oriental Insurance Company under the aegis of Ministry of Finance - Government of India on 16th December 1980 in Mumbai to be the institute of excellence in learning and research in Insurance, Pension, and allied areas. The Academy shifted to Pune on 4th June 1990 after establishing state-of-the-art facilities for learning and research. National Insurance Academy (NIA) is an institution renowned for its rich cultural ambience and exceptional pedagogical approach.



At NIA, we pride ourselves on nurturing young minds to become future leaders, equipped with the necessary knowledge and skills to navigate the complex and dynamic world of Insurance. Our faculty, comprising renowned experts and thought leaders in the field, brings a wealth of experience and knowledge to the table and is committed to delivering top-notch education that blends theoretical concepts with practical applications.

We encourage our faculty and students to engage in research and innovation that challenges existing paradigms and drives progress. We also have in-house publications like Bima Quest and Pravartak that offer a platform for sharing the views and ideas of research/theory/concepts.

The two-year full-time Post Graduate Diploma in Management (PGDM) with a focus on Insurance & Risk Management is approved by AICTE and accredited by NBA and has MBA equivalence by the Association of Indian Universities (AIU).

As a renowned institution for insurance studies in India, NIA has established itself as a premier choice for those seeking a comprehensive education in this field. NIA is committed to shaping the future of the insurance industry by empowering individuals with the knowledge, skills, and mindset to lead with purpose and make a positive impact.







### Vision:

"NIA to be a global institution of excellence in learning and research in insurance, pension, and allied areas."



### Mission:

- To build capacities in the management of Insurance, Pension, and allied sectors.
- To create a stream of young talent for the Insurance, Pension, and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension, and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension, and allied sectors.
- To promote learning, education, and training in Insurance, Pension, and allied sectors.



### **Programme Educational Objectives:**

- Develop practical implementation skills by emphasizing hands-on experiences and real-world applications of theoretical concepts.
- Cultivate essential industry competencies to prepare graduates for diverse roles by promoting critical thinking, problem solving, effective communication, and ethical decision making.
- Identify and select high-potential students focusing on insurance, pensions, and allied sectors, ensuring a talent pool aligned with industry needs while promoting career choices that reflect the institute's mission.
- Inculcate a culture of research and innovation by engaging students in policy research projects related to insurance and allied sectors, encouraging critical thinking and evidence-based decision-making.
- Enhance industry awareness by promoting a deep understanding of insurance and allied sectors through targeted educational and training programs for students and corporations.
- Encourage continuous learning and professional development to ensure that our graduates stay updated with industry trends and advancements.

# **GOVERNING BOARD**



Mr. R. Doraiswamy Chairman-Governing Board CEO & MD, Life Insurance Corporation of India

Mr. Parshant Kumar Goyal, IAS Joint Secretary (Ins.) Government of India, Ministry of Finance, DFS





Mr. Sat Pal Bhanoo **Managing Director** Life Insurance Corporation of India

Mr. Ratnakar Patnaik **Managing Director** Life Insurance Corporation of India





Mr. Dinesh Pant **Managing Director** Life Insurance Corporation of India

Ms. M. Rajeshwari Singh Chairman-cum-Managing Director National Insurance Co. Ltd.





Mr. Sanjay Joshi Chairman-cum-Managing Director The Oriental Insurance Co. Ltd.

Mr. Bhupesh S. Rahul Chairman-cum-Managing Director United India Insurance Co. Ltd.





Mr. Ramaswamy Narayanan Chairman-cum-Managing Director General Insurance Corporation of India

Dr. Lavanya R. Mundayur Chairman-cum-Managing Director Agriculture Insurance Co. of India Ltd.





Ms. Girija Subramanian Chairman-cum-Managing Director The New India Assurance Co. Ltd.

Prof. Anil B. Suraj Law & Public Administration, Faculty Indian Institute of Management Bangalore





Mr. G. N. Bajpai Chairman Goveva Private Limited

Mr. B. C. Patnaik Director **National Insurance Academy** 





Mr. Sanjay Vijay Founder & Principal Consultant **Optimal Corporate Solutions** 

# **DIRECTOR'S MESSAGE**



Dear Recruiters,

It's my pleasure to connect with you! National Insurance Academy (NIA), with its 44 - year legacy, is nurturing talent and shaping the future of the Insurance industry. We are excited to invite you to be a part of our Summer Internship Program for the batch of 2025-27.

At NIA, learning is dynamic and collaborative, and our mission is to create skilled professionals with a strong foundation in insurance and management. While our coursework gives students a solid theoretical base, we know that true ability comes from hands-on experience. The summer internship being a critical step, we are inviting your support and collaboration in transforming them from being book-smart to having a real-world understanding of the industry's intricacies.

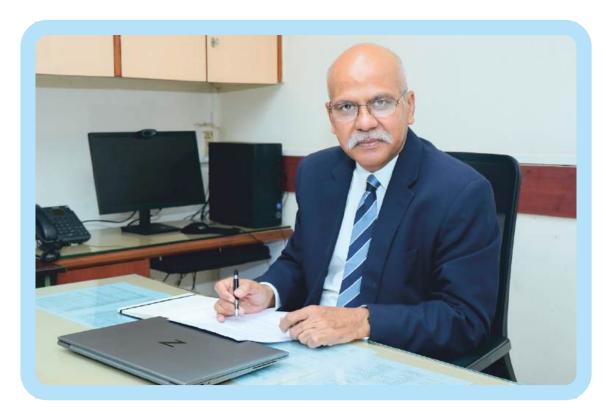
Your guidance and mentorship are invaluable in shaping our students. We highly value long-standing industry partners and are thrilled to welcome new organizations into the NIA family. We are looking forward to you providing our students with opportunities to contribute their fresh perspectives and skills towards mutual growth.

We truly appreciate your association with NIA. Let's make this a successful and fulfilling internship season.

With warm regards,

Mr. B. C. Patnaik
Director

# PLACEMENT COORDINATOR'S MESSAGE



Dear Recruiters.

It is with great pleasure that I introduce to you the bright and driven PGDM Batch of 2025-27 from the National Insurance Academy (NIA), Pune. You are aware that NIA, established as a premier institution in the field of insurance, risk management, and allied financial services, has long been a confluence where industry practitioners and academia collaborate to shape future leaders.

The Post Graduate Diploma in Management (PGDM) at NIA is designed to nurture professionals with strong analytical, managerial, and leadership capabilities. Through a rigorous academic curriculum, practical exposure, and interaction with industry experts, students acquire a well-rounded understanding of both management principles and domain-specific applications.

An integral part of this learning journey is the two-month Summer Internship Program (SIP), which provides students with first-hand exposure to industry functioning. It bridges the gap between theoretical knowledge and practical application, allowing students to make meaningful contributions to their host organizations while gaining valuable professional insights.

We extend a warm welcome and invite you to interact with our students during the current Summer Internship Placement Season. Your mentorship and advice will not only contribute to charting their professional course but also help consolidate the industry- academia connect that NIA holds very close to its heart.

I am certain that the energy and talent of this batch will reflect well through their work and will align with your company's objectives. We look forward to this association.

With best regards,

### **Amit Misra**

Chairperson - Placements Chair Professor (General Insurance)

# PRINCIPAL'S MESSAGE



### **Dear Recruiters**

We are reaching out with immense gratitude for your ongoing support for NIA's PGDM program. As you know, our two-year PGDM curriculum offers students unparalleled opportunities for learning and growth, with a dynamic blend of theoretical knowledge and realworld industry experience. The exceptional guidance of our world-class faculty and the collaborative, innovative learning environment ensures that our students are well-prepared to thrive in the ever-evolving insurance sector.

This year, we are confident that our incoming batch of students will continue the legacy of excellence established by the previous cohort. With their problem-solving mindset, strong work ethic, and commitment to excellence, they are ready to make meaningful contributions. Their hands-on involvement in case studies, live projects, and industry competitions has equipped them with the practical skills required to meet the challenges of today's business landscape.

We truly value your participation in our Summer Internship Program and are excited for your partnership in shaping the next generation of industry leaders. Your involvement will provide our students with vital exposure to the corporate world, giving them the experience they need to become invaluable assets to your organization and the industry as a whole.

Thank you once again for your support. We look forward to your continued collaboration and to another successful internship season.

Best regards,

**Dr. Komal Singh** Principal

# WHY RECRUIT FROM US?

### National Insurance Academy (NIA) - Where Talent Meets Opportunity

At NIA, we're passionate about nurturing the next generation of insurance leaders. We believe in bridging the gap between classroom learning and real-world experience. That's why we work closely with the insurance industry, ensuring our training, education, research, and consulting are rooted in practical, everyday challenges. Our students don't just learn theory; they learn how to apply it.

# Our PGDM Program: Turning Knowledge into Action

Our PGDM program is designed to immerse students in the dynamic world of insurance and management. We bring real-world scenarios into the classroom, equipping our students with the tools and techniques to connect knowledge with practical solutions. We focus on developing a problem-solving mindset, preparing them to tackle the complexities of the industry in a global context. We empower them to make sound decisions and lead the way forward.

### **Beyond the Classroom: Building Well-Rounded Professionals**

At NIA, we understand that true excellence extends beyond textbooks. We offer a vibrant array of extracurricular activities to hone our students' skills and prepare them for success. From competitions and research projects to in-depth case studies, we foster analytical and problem-solving abilities. We also host regular seminars and webinars featuring industry experts, thought leaders, and successful alumni. These events offer invaluable insights into the latest trends and best practices, keeping our students at the forefront of the insurance world.

In essence, NIA is more than just an academy. It's a launchpad for future leaders, a place where potential is realized and careers take flight.

# WHY RECRUIT FROM US?

Participating in these activities equips our students with the skills, knowledge, and experience needed to thrive in a fast-paced and ever-changing work environment. They become invaluable assets to any organization, tackling challenges and making a meaningful impact in their chosen fields from day one.

Our course curriculum is continuously updated, keeping in mind the evolving nature of the insurance industry, and designed to provide students with optimal knowledge in the domain of insurance and management. It offers a perfect blend of Life Insurance, General Insurance, Reinsurance, and functional areas like Marketing, Financial Management, Strategic Management, and Human Resource Management. This strengthens students' capabilities in these core sectors and builds their competency in dealing with challenges.

The faculty members at NIA are the true champions behind the institution's reputation for excellence. With their exceptional expertise and unparalleled experience, they are the driving force behind the continuous improvement of the domain and managerial skills of our students.

National Insurance Academy boasts of creating a wealth of talented individuals ready to contribute their expertise and knowledge to the workforce. We invite recruiters to tap into the vast potential of our human resource capital and benefit from the synergies that arise from diverse and highly skilled personnel. This will undoubtedly be a mutually enhancing experience for us, and we look forward to a progressive association with you.



# **FACULTY**

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector insurance companies and are on deputation to NIA.



# **LIFE INSURANCE**



Mr. V. Balagopal

Email: v.balagopal@niapune.org.in Customer Relationship Management, HRM and Employee Relations, Distribution Channel Management, Train the Trainers, Soft skills enhancement, Managing Self.



Mr. Pramoda Ranjan Mishra

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Mr. Satish Hegde

Email: satish.hegde@niapune.org.in Actuarial Science, Insurance Regulations, CRM, ERM, Marketing, Management, Agriculture, Current Affairs and Sports.



Mr. Sanjay Dayal

Email: sanjay.dayal@niapune.org.in Marketing, Investment, Leadership and Team building, Soft Skills Enhancement, Managing Self



Mr. Milind Sudhakar Marathe

Email: milindmarathe@niapune.org.in Finance, Accounts, Taxation, Soft Skills, Spirituality



Ms. Suparna Bedakihale

Email: s.bedakihale@niapune.org.in Underwriting, Accounting, Claims Processing, Policy Servicing, NACH and Pension and Group Schemes.



Mr. Sandeep Pande

Email: sandeeppande@niapune.org.in Life Insurance Marketing, Bancassurance & Direct Marketing, Underwriting & Claims Processes.



J Kamarunnisa

Email: J.kamarunnisa@niapune.org.in
Actuarial Aspects of Life Insurance, Personal
Financial Planning, Financial Markets,
CRM, Insurance Regulations,
Pension and Group Schemes
RTI Act 2005. ERM



Mr. Sheth Sumesh

Email: : sumesh@niapune.org.in
Implication of advances in biology, genomics
and medical science for Insurance,
Demographic changes and its impact on society and Insurance.



# **GENERAL INSURANCE**



**Amit Misra** 

Chair Professor (General Insurance)
Email: amit.misra@niapune.org.in
Internal audit, Risk management, Investment
operations, corporate legal, and ERM



Mr. Anil Srivastava

Email: asrivastava@niapune.org.in General Insurance: Property including Hull Oil & Energy Insurance and Motor Insurance Marketing.



### **GENERAL INSURANCE**



Ms. Jayashree Sridhar

Email: sridharjayashree@niapune.org.in Property, Marine (Hull and cargo) & Miscellaneous Insurances.



Mr. Kshitish Mohanty

Email: kmohanty@niapune.org.in Property, Liability and Health Insurance, Micro-insurance, Distribution Management & Strategy.



Mr. Bipin Kumar

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General Insurance; Strategy; Arbitration;
Management of Litigation in Property Claims.



Mr. Shankar Prasad Sinha

Email: spsinha@niapune.org.in Marine Cargo Insurance, Motor Insurance, Health Insurance, and Liability Insurance



Mr. Joseph Balaji

Email: vjbalaje@niapune.org.in Liability Insurance (Financial and Casualty lines), Reinsurance, Health Insurance, Agricultural Insurance, Micro Insurance and Societal issues.



Dr. Ravi Jaiswal

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Insurance and Risk Management.



Mr. Vinay Gupta

Email: vinaygupta@niapune.org.in Underwriting and Claims of Fire, Engg, Marine Hull & Cargo, Risk Inspections, PML Assessment, Safety Audit of Industries, Risk Management, Fire Loss Investigations.



# **INFORMATION TECHNOLOGY**



Dr. Shridhar Dattatray Page

Email: sdpage@niapune.org.in
Over 37 years' experience in IT. Areas of
hands- on work: Applications of R, Python,
Power BI, Julia, Big Data Analytics (Hadoop),
Data Science, Artificial Intelligence, GenAI,
Advanced Spreadsheets and Cyber Risk in
Insurance & Financial Services.



Dr. Simran Khiani

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# **ECONOMICS**



Dr. Deepali Garge

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# **PUBLIC POLICY & GOVERNANCE**



Dr. M. C. Patwardhan

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# **RISK MANAGEMENT & ACTUARIAL SCIENCE**



# **MARKETING**



**Dr. Steward Doss** 

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### Dr. Shalini Tiwari

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HRM & OB



Dr. Sushama Chaudhari

Email: sushama@niapune.org.in Leadership and Change Management, Organization Development (OD), Leadership Coaching, OD Interventionist, Head of NIA PhD Program



### Dr. Ruchika Yadav

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Interpersonal skills, Netiquette, Online Training
Skills, Personality Development, Presentation
Skills, Public Speaking, Sources of Conflict,
Team Building, Time Management,
Training Etiquette, Training TechniquesManagement Games and Outbound Learning,
Work Life Balance.



Dr. Archana Singh

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Developmental Insurance, Developmental Economics,
Inclusive Finance, Research and Consultancy in areas
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Social, Rural and Agriculture Insurance, Interpersonal
Group Processes, Training and Development work
through Experiential Learning, Soft Skills, Self-leadership,
and Personal Transformation Facilitation.



# **FINANCE**



Dr. Komal Singh

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Email: shruti.nagar@niapune.org.in
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Dr. S Uma

Email: uma@niapune.org.in Insurance Finance and Institutional Investments.

# SOCIAL OUTREACH PROGRAM

Date: 16 December 2024

# Insurance Awareness Rally







Organised by: Social Outreach Committee, National Insurance Academy

On the Foundation Day of the National Insurance Academy, students led a high-energy Insurance Awareness Rally to promote the importance of insurance in everyday life. The stretch between Gate No. 1 and Gate No. 2 came alive with slogans, posters, and meaningful conversations with the public.

The rally was not just a celebration but a demonstration of communication skills, initiative, and teamwork. Students engaged directly with passersby, raising awareness about financial security in a way that was accessible and impactful. It highlighted the Academy's commitment to creating professionals who are socially aware and ready to lead change beyond classrooms.

# Suraksha Chakra – Sunahari Shubhodhay

Date: 11 to 16 March 2025

In collaboration with: Christ University, Bangalore, and Montfort Senior Secondary School, Konbir.

Suraksha Chakra was more than a field project. It was a six-day immersive experience across seven villages in Jharkhand, where ten students from NIA and Christ University, supported by local ASHA workers, surveyed 955 households to understand the ground reality of financial inclusion.

Under tough weather and challenging conditions, students identified 1,804 uninsured individuals, collected 1,415 consent forms, and flagged 265 residents who lacked basic banking access. The data was submitted to the Block Development Officer of Basia, who acknowledged the depth of work, saying it surpassed typical administrative reports.

The experience combined rural outreach, primary data collection, and real-time outreach. It tested and strengthened our ability to lead, listen, and adapt. Beyond the numbers, it built empathy, purpose, and a deep understanding of how financial literacy can change lives.

This initiative was not just an academic exercise. It was proof that our students are ready to work in complex, real-world environments with professionalism, compassion, and clarity of mission.





# **PGDM PROGRAMME**

The two-year full-time Post Graduate Diploma in Management (PGDM) with a specialization in Insurance & Management is approved by AICTE, accredited by NBA, and holds MBA equivalence by AIU. The program blends technical competence in insurance with a strong foundation in management principles and real-world applications. It aims to develop a creative problem-solving approach to meet the evolving needs of today's business environment.

#### **Selection Process**

The selection process begins with shortlisting candidates based on their scores in CAT (Common Admission Test), XAT, or CMAT (Common Management Admission Test). Shortlisted candidates then go through group discussions and personal interviews. To qualify for the Diploma, students must complete six trimesters of academic work, along with an eight-week Summer Internship Program, a Major Research Project, a Value Addition Project, and participation in various workshops.

#### **Faculty**

NIA's multi-disciplinary faculty consists of academicians and industry professionals. The visiting faculty includes individuals in key industry positions, providing students with real-world insights. Academic excellence is maintained through innovative teaching methods, including interactive discussions, panel discussions, and guest lectures.

#### **Culture**

As a national institute, NIA fosters a diverse and innovative culture. The institute paves its own path rather than following conventional norms, aspiring to be a benchmark in the insurance and management sector. With a commitment to holistic development, NIA promotes the ideology of "together we grow" in an environment that combines the essence of a traditional Gurukul with modern amenities.

### **Added Course Benefit**

NIA students who meet the prescribed requirements are eligible for course-wise exemptions from the Insurance Institute of India papers, allowing them to claim up to 220 credit points. This fast-tracks their journey toward becoming Associates and Fellows of the Insurance Institute of India.

### **Summer Internship Programme (SIP)**

Each student is required to complete an eight-week Summer Internship in a reputed company across different industry verticals. This first-hand industry experience enhances practical learning by bridging the gap between theoretical knowledge and real-world applications. The SIP also plays a crucial role in preparing students for final placements.

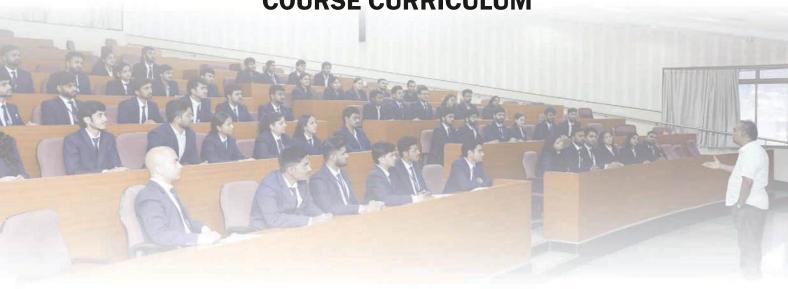
### Major Research Project (MRP)

To cultivate research skills and encourage knowledge generation, students must undertake a Major Research Project (MRP) in the sixth trimester. The project focuses on insurance, management, or allied disciplines, culminating in a detailed research report.

### Value Addition Project (VAP)

Businesses today seek professionals who can adapt to rapid industry changes and provide innovative solutions. The Value Addition Project (VAP) is designed to enhance problem-solving skills by requiring students to identify a strategically important industry issue and propose practical recommendations to address it.

# **COURSE CURRICULUM**



# Trimester 1

- Fundamentals of Life Insurance & General Insurance
- Laws & Regulations Governing Insurance
- Fire Insurance
- Fundamentals of Services Marketing
- Interpersonal & Group Processes
- **Quantitative Techniques**
- Financial Accounting & Reporting
- Managerial Economics- I
- Non-credit Course in Business Communication

# **Trimester 2**

- Life Insurance Products and Underwriting
- Health Insurance
- Motor Insurance
- **Optimization Techniques**
- Strategic Management
- Financial Management
- Organization Design, processes and change
- Legal Aspects of Business
- Digital Technologies for Insurance Business Management



### **Trimester 3**

- Marine Cargo Insurance
- Reinsurance
- **Engineering Insurance**
- Liability Insurance
- Insurance Distribution Management
- **Business Research Methods**
- **Marketing Strategies**
- Managerial Economics- II
- Data Analytics for Insurance





### **Trimester 4**

- Miscellaneous insurance
- Agriculture & Rural Insurance
- Actuarial aspects of Life Insurance
- **Actuarial Aspects of General Insurance**
- **Insurance Investment Management**
- **Annuities and Pensions**
- Insurance Accounting

### Electives (Choose Two)

Gen.Ins. - Advanced Reinsurance

- Life Ins. Advanced Life Insurance Underwriting
- Gen. Ins. Advanced Insurance Claims Management
- Life Ins. Life Insurance Claims

### Electives (Choose One)

- Consumer Behaviour (Marketing)
- Project Finance (Finance)
- Performance Management Measurement (HR)
- R for Insurance Data Science (IT)



### **Trimester 5**

- International Practices in Insurance
- Marine Hull, Aviation, Oli & Energy Insurance
- Disaster & Sustainability Management
- **Enterprise Risk Management**

### Electives (Choose Two)

- Gen. Ins. Advanced Health Insurance
- Life Ins. Development of Life Insurance Products
- Gen. Ins. Advanced Property Insurance
- Life Ins. Group & Micro Insurance Management Electives (Any One)
- Sales & Distribution Management (Marketing)
- Financial Derivatives Management (Finance)
- Leadership and Change Management (HR)
- Python for AI in Insurance (IT)
- Non-credit Course in Banking

### Trimester 6

- **Business Ethics**
- Entrepreneurship & Innovation
- Environmental, Social & Governance (ESG)

### Electives (Any One)

- Business-To-Business Marketing (Marketing)
- Behavioural Finance (Finance)
- Organization Development (HR)
- Cyber: Risk, Liability & Insurance Management (IT)



# ALUMNI CORNER





"During my time at the National Insurance Academy, I was immersed in a transformative education that laid the groundwork for my career in insurance. The specialized curriculum, expert faculty, and hands-on learning experiences equipped me with the skills and knowledge to navigate this dynamic industry. NIA's blend of theoretical principles and practical applications built my confidence to address real-world challenges.

Today, as the CEO, I credit much of my success to the strong foundation NIA provided. The academy not only shaped my professional journey but also instilled a commitment to excellence and innovation. I am proud to be an alumnus and encourage prospective students to seize the opportunities NIA offers."

### MS. KRITI SRIVASTAVA (Assistant Vice President (LowCode-AWM) @ JPMorgan Chase)



"My MBA journey at the National Insurance Academy (NIA), Pune, was truly transformative and one of the most rewarding experiences of my life. Under the expert mentorship of inspiring faculties, I developed a solid understanding of the insurance world and learned to approach challenges with confidence and curiosity.

Beyond academics, being part of the Admissions Committee gave me the chance to network, engage with diverse perspectives, and forge lasting connections with peers and industry professionals.

Looking back, NIA was more than just a business school, it was a vibrant ecosystem that nurtured both my professional and personal growth. The lessons I learned and the bonds I formed continue to guide me on my journey today."

# MR. MOHAMMAD SARFARAZ ALI SHAH



(VP & Head Marine and engineering underwriting, Liberty General Insurance)

NIA is not just a learning institution; it provides the edge required to carve a successful and impactful future. Being part of the placement committee was a transformative experience for me, as it enhanced my soft skills and prepared me for the corporate world. The faculty is exceptional, and we were ahead of the learning curve at a time when many institutes were just beginning to offer insurance as a specialty. The alumni network is robust, and it gives me great pride to see NIA graduates leading companies both nationally and globally.

### MR. AVISHEK B RATH, (Head: Govt. Business Group, Marsh India)



Reflecting on my time at the National Insurance Academy (NIA) from 2005 to 2007, this period was instrumental in shaping my perspective on the insurance industry. I developed a solid grasp of insurance principles, risk management, and underwriting practices, enabling real-world application and strategic decision-making. NIA provided insights into emerging trends and regulatory challenges, aiding market adaptation and informed client recommendations. Meaningful relationships with peers, faculty, and professionals enriched my network.

Practical learning through visits, case studies, and faculty interaction enhanced problem-solving skills. A strong sense of ethics and professionalism was instilled. Emphasis on adaptability and lifelong learning prepared me for a dynamic industry. NIA laid a strong foundation for meaningful contribution and future growth in insurance.

### MS. PALLAVI PANJARKAR, (Project Lead (Manager), KPMG India)



NIA's focus on both academic excellence and personality development has been instrumental in my career growth. It empowered me with the right blend of strategic insurance business thinking and technical expertise, preparing me for the dynamic demands of consulting and technology transformation in the insurance sector. The rigorous curriculum, combined with real-world industry insights, played a pivotal role in shaping my professional skills and leadership abilities. For anyone aspiring to build a successful career in an insurance company, InsurTech, or Consulting, NIA offers unparalleled opportunities and is the ideal place to pursue an MBA.

# CORPORATE SEMINARS

# International Research Conference on Innovation for Insurance Inclusion – The Way Forward

Date: August 23, 2024

Venue: National Insurance Academy, Pune

National Insurance Academy hosted the International Research Conference on the theme "Innovation for Insurance Inclusion — The Way Forward" on August 23, 2024.

- Mr. Vinay Kumar Sankarapu (CEO, Arya.ai)
- Mr. Prerak Sethi (Founder, RIA Insurance; Co-Founder, India InsurTech Association)

Vote of thanks by Mrs. Jayashree Sridhar.







The inaugural session featured welcome addresses by Mr. Renjit Gangadharan and Mr. V. Balagopal (Joint Charge-Directors, NIA), followed by an inaugural address by Mr. G.N. Bajpai (Chairman, GovEVA Pvt. Ltd.) and a keynote address by Mr. Satyajit Tripathi (Member - Distribution, IRDAI). Dr. Sanjay Mali delivered the vote of thanks.

### Panel Discussion: Legal & Regulatory Reforms for Insurance Innovation

Moderated by Mr. Varun Gupta (Partner & Director, EY), with panelists:

- Mr. Prasun Kumar Das (Secretary General, APRACA, Bangkok)
- Ms. Damayanthi Fernando (Director General, Insurance Regulatory Commission, Sri Lanka)
- Mr. Satyajit Tripathi (Member, IRDAI)
- Mr. Prayeen Trivedi (Executive Director, IFSCA)

Vote of thanks by Mr. V. Sathyakumar (Chair Professor, NIA).

### **Parallel Paper Presentation Tracks:**

### Track 1: Technology & Insurance

Moderated by Mr. Amit Roy (Partner, PwC India), featured presentations by:

- Dr. C. S. Murthy (Former Director, MNCFC)
- Dr. Sushil Gupta (VP, RMSI)

### Track 2: Innovations in Insurance

Moderated by Dr. S. Doss (Professor, NIA), with speakers:

- Mr. Sumit Ramani (Co-Founder, ProtectMeWell)
- Mr. Saurabh Mishra (VP P&C Solutions, Swiss Re)
- Mr. Pratap Tambe (TCS, UK)
- Mr. Pranab Ghosh (Capgemini Invent)
- Mr. Deepak Godbole (Ex-GIC Re, Academic Advisor)
- Academic paper presenters: Mr. Surjeet Kumar, Ms. Tejashree Taware, Ms. Utsavi Kumari, Mr. Rushikesh Kalambe

Vote of thanks by Dr. Shalini Tiwari.

### Track 3: Leadership, Gender Diversity & Insurance Inclusion

### Moderated by Mr. G. N. Bajpai, with panelists:

- Dr. Kazi Md. Mortuza Ali (BIPD, Bangladesh)
- Mr. Prasun Kumar Das (APRACA)
- Mr. Prabal Khanna (COO, FINSALL)
- Dr. N. Raveendran (Xsentinel Risk)
- Academic paper presenters: Ms. Shilpa Khade, Dr. Parwaiz Najar, Mr. Prateek Khanna, Ms. Ayushi Singhal, Mr. Himanshu Yadav, Ms. Shiwani Srivastava

The event was successfully coordinated by Dr. Deepali Garge and Dr. S. Doss, Faculty, NIA.

# **TATVA HR SUMMIT 2025**



National Insurance Academy hosted it's annual TATVA HR Summit 2025, themed "Decode Disrupt Deliver: Reinventing HR for Insurance 5.0". The summit focused on how insurance industry 5.0 is set to transform the necessary skill set, organisational culture, and design. The event offered a fresh perspective on managing human capital amid disruption, workforce fragmentation, generational shifts, and hybrid work realities.

In today's era of Al-driven workplaces, gig-based employment, and increasing digital interfaces, the HR function is undergoing a radical transformation. From reimagining leadership pipelines and redefining productivity to dealing with talent burnout, reskilling urgency, and retention challenges, the insurance sector stands at a pivotal juncture.

The event commenced with a welcome address by our honourable director Mr. B.C. Patnaik followed by a keynote address by Mr. Sanjiv Mantri, MD and CEO ICICI Lombard General Insurance Company.

The summit included four panel discussions:

### Panel 1: Decode: Rebranding the Insurance landscape

Moderator: Mr G Srinivasan, MD, CEO and Key Management Person, Galaxy Health Insurance

### Panelists:

Ms. Kiran Yadav, CPO, Canara HSBC Life Insurance

Ms. Sudakshina Bhattacharya, President & CHRO, HDFC ERGO General Insurance

Ms. Uma Gogineni, President — Technology Solution Centres & CPO, ValueMomentum

#### **Brokers**

Mr. Vikramjeet Singh, Sr. President & CHRO, Bajaj Allianz General Insurance

# Panel 2: Disrupt: Navigating The Digital-First Insurance Workplace

Moderator: Dr Rajesh Save, Co-Founder, Impeccker Consulting

### Panelists:

Mr Bhupesh Sawantdesai, CHRO, GreenLine Mobility Solutions Mr Daljit Chauhan, Leader, Customer Success for Insurance, LTIMindtree

Mr Subhashish Banerji, Chief- Human Resources, ICICI Prudential Life Insurance Co. Ltd.

Mr Sunder Natarajan, CHRO, IndiaFirst Life Insurance Mr Vinayak Jayaram, CHRO, Zurich Kotak General Insurance

# Panel 3: Strategic Human Capital Reinvention for the Insurance 5.0 Paradigm

Moderator: Mr. Deodutta Kurane, Digital HR Evangelist and Consultant

#### Panelists:

Mr. D H. Gagani, Founder and Principle Consultant, Learning Tattva

Mr. Prnab Ghosh, Partner — Insurance and Technology Consulting, EY

Mr. Sachin Rastogi, CHRO, Cholamandalam MS General Insurance

Ms. Sonali Chatterjee, Deputy President and Lead People Partner, Human Capital and Risk Capital, AON India.

# Panel 4: Alumni Journeys in Building a Career Across the Insurance Ecosystem

Moderator: Rohit Kumar, Co-Founder UpOnly Technologies. Panelists:

Mr. Ambrish Khaitan, Executive Director, Salasar Services

Mr. Pankaj Suthar, Head — Distribution Learning & capability Development, Kotak Mahindra Life Insurance

Mr. Prabal Khanna, Co-Founder and COO & CTO, Finsall Resources.



# 20th Insurance Summit 2024: Industry 5.0 - Digital Innovation in Insurance

Theme: "Unveiling the Future — Industry 5.0: Digital Innovation in Insurance"



The National Insurance Academy hosted its flagship 20th Insurance Summit on October 3, 2024, at Taj Lands End, Mumbai. The theme focused on the transformative impact of Industry 5.0 and digital innovation in the insurance sector.

The inaugural session featured Mr. Satyajit Tripathi, Member (Distribution), IRDAI, as Chief Guest, along with Mr. Siddhartha Mohanty, CEO & MD, LIC of India. NIA's Joint Charge Directors, Mr. Renjit Gangadharan and Mr. V. Balagopal, also addressed the gathering.

The Summit included two panel discussions and a presentation round  $\cdot$ 

# Panel 1: "Embracing New Age Technologies: Envisaging Industry 5.0"

 $\label{eq:Moderator: Mr. Amit Roy, Partner \& Leader - Insurance, PwC India$ 

#### Panelists:

- Mr. T. Babu Paul, Executive Director, National Insurance Co. Ltd.
- Mr. Debashish Banerjee, Partner Insurance Leader, Deloitte India
- Mr. Rajiv Gupta, President, PB Fintech (Policybazaar & Paisabazaar)

Mr. Neeraj Malhotra, CEO, AccelTree Software

# Presentation Round: "Insuring the Digital Core: Risk Mitigation Strategies"

Moderator: Dr. Steward Doss, Professor, NIA

#### Presenters:

- Mr. Vinay Kumar Sankarapu (Arya.ai) Collaborative Al in Insurance
- Mr. Subhobroto Ghosh (Allstate) Data Analytics in General Insurance
- Mr. Sumit Ramani (ProtectMeWell.com) Innovation in Life & Health Insurance
- Mr. Pankaj Kumar (Value Momentum) Emerging Tech in General Insurance
- Mr. K. Murlidhar (LIC) Digital Marketing in the Insurance Value Chain

# Panel 2: "Data Protection, Privacy and Insurance: Enhancing Cybersecurity"

Moderator: Mr. Swayamjit Mishra, MD & Partner, BCG Panelists:

- Dr. Pavan Duggal, Founder, Pavan Duggal Associates
- Mr. Naavi Vijayashankar, Chairman, FDPPI
- Mr. Suresh Balakrishnan, Principal Consultant, Xsentinel
- Mr. Priyesh Pradhan, Sr. Underwriter, Markel Services India

Over 400 participants attended, including CEOs, senior executives, and professionals from across the insurance industry and media. The summit provided valuable insights and learning opportunities for all, including PGDM students.

The event was successfully coordinated by Mr. Steward Doss, Ms. Gayathri lyer, Mr. Sandeep Pande, and Dr. Shruti Nagar, along with PGDM students of NIA.



# 26th C.D. Deshmukh Memorial Seminar 2025: Re-engineering Insurance Skills & Knowledge (R.I.S.K.)

# Theme: "Re-engineering Insurance Skills & Knowledge (R.I.S.K.)"

Date: 21st January 2025 | Venue: National Insurance Academy, Pune



The National Insurance Academy hosted the 26th Annual C.D. Deshmukh Memorial Seminar on January 21, 2025, at its Pune campus. The seminar, themed "Re-engineering Insurance Skills & Knowledge (R.I.S.K.)", focused on upskilling and innovation in the insurance domain.

Mr. B.C. Patnaik, Director, NIA, welcomed dignitaries, speakers, and participants, paying tribute to Sir C.D. Deshmukh's visionary role in shaping the insurance sector. He reaffirmed NIA's commitment to driving innovation and excellence through training and leadership.

Mr. Nilesh Sathe, Ex-Member (Life), IRDAI, in his special address, spoke about the sector's reforms, including increased FDI, composite licenses, and liberalized investment norms. He also highlighted LIC's transformative contributions.

The keynote address was delivered by Mr. Siddhartha Mohanty, CEO & MD, LIC of India. He stressed the importance of adapting to digitalization, AI, and blockchain, and called for innovation and collaboration to achieve "Insurance for AII by 2047". Mr. V. Balagopal, Chair Professor (Life), NIA, delivered the vote of thanks.

Panel Discussions

### Panel 1: Insurers' Risk-Return Optimisation

Moderator: Mr. Amit Roy, Sr. Partner, PwC

### Panelists:

 Mr. Kunj Behari Maheshwari, Actuarial Consultant, Willis Towers Watson

- Mr. Dinesh Pant, Appointed Actuary, LIC of India
- Mr. Farid Valani, CRO & EVP (Risk & Reporting), Bajaj Life
- Mr. Rajiv Kumar Gupta, President, PB Fintech

# Panel 2: Group Insurance as a Catalyst for Insurance Penetration

Moderator: Mr. Nilesh Sathe, Ex-Member (Life), IRDAI Panelists:

- Mr. R. Doraiswamy, MD, LIC of India
- Mr. Mayur Ankolekar, Consulting Actuary, Ankolekar & Co.
- Mr. Subhendu Kumar Bal, CRO & Chief Actuary, SBI Life
- Ms. Preeti Chandrasekhar, President, Institute of Actuaries of India

# Panel 3: Digital Innovation for Optimum Customer Engagement

Moderator: Mr. Debashish Banerjee, Partner, Deloitte India Panelists:

- Mr. Pradeep Pandey, Chief Digital Officer, LIC of India
- Mr. Sumit Ramani, CEO & Co-founder, ProtectMeWell
- Mr. Prasad Krishnamorthy, Head of Insurtech Solutions, Perfices

The event concluded with a vote of thanks from Mr. Sandeep Moghe, the seminar coordinator, acknowledging the contributions of all dignitaries, speakers, guests, and the NIA community. The seminar proved to be an enriching experience for students and professionals alike.





# CORPORATE INTERACTIONS

Mr. Krishnan Ramachandran

MD and CEO, Niva Bupa

**Trends in Health Insurance** 

Mr. Chandrakant Mishra

Director, Care Health

Institutional Business

Ms. Sarmistha Manna

Analyst, Cognizant

**Introduction to Consultancy** 

Mr. Nitin Jain, Sr. Director

Sudeep Indani, MD, People Solutions,

Lockton India

Overview of the Corporate

Landscape

Mr. Sunder Natarajan

VP, India First Life

KBC - Kaun Banega

Corporate Risk Manager

Mr. Edwin David

Vice President - Sales and Marketing,

AccelTree Software Pvt. Ltd

**Emerging trends in Insurtech** 

Mr. Krishnan Ramachandran

MD and CEO, Niva Bupa

**Trends in Health Insurance** 

Mr. Chandrakant Mishra

Director, Care Health

**Institutional Business** 

Ms. Sarmistha Manna

Analyst, Cognizant

**Introduction to Consultancy** 

**CA Kanan Bahl** 

Co-director of the documentary,

1 finance

**MIS-SOLD documentary** 

Mr. R. Balasundaram

Secretary General of IBAI and Marine Head at Gallagher

Way Ahead for insurance

industry

Mr. Mehul Oza

Vice President HR, Kotak Life

Insurance Co. Ltd.

**Industry HR** 

**Mr. Ishwar Dutt Sharma** 

SVP - Talent Academy

**Dr Swarnpreet Singh** 

Campus Head

Niva Bupa Health Insurance

What Recruiters Really Want

**Mr. Mihir Vora** 

Practice Head, Property and Large Risk, Aditya Birla Capital

Underwriting in

**Property Insurance** 

Mr. Shib Shankar Saha

Head Reinsurance and Commercial Underwriting,

Future Generali

Global Reinsurance Market and Impact of Regulations on

Reinsurance Market in India

**Ms. Shoumi Sarkar** 

**Graduate Teaching Assistant at** 

Logistic regression and its

application to customer

loyalty in the insurance

Florida University

**Md Sarfaraz Ali Shah** 

Associate VP and National Manager Engineering

Insurance, Magma HDI

Software Pvt. Ltd

Basics on Engineering
Insurance (Project &

Operational Policies) and

current market trends

Paul Vasa

Group Vice president - Claims Management Operations

Jeeves Cletus

Vaibhav Gupta

**Associate Vice Presidents** 

Gallagher

**Understanding Claims in GCC** 

Deepa Parthasarathy,

Principal Consultant,

Alpha Torana

industry

Kickstart your SIP Journey

Priyanka Dengale,

Senior Manager placement Howden India

broking firm Overview and

understanding

importance of placement Structure.

**Insha Hoda, Pradeep Sharma,**WTW

Danish Eqbal,

CEO, Liberty Uganda









Ms. Ruchira Bhardwaja, CHRO, Kotak Life Insurance Co. Ltd.

Life Insurance Guest Lecture Discussion Series:

Kotak Life Insurance Co. Ltd.

- Interaction with Ms. Sneha Gokarn, CEO, Gallagher India
- Hackathon: Semicolon 2024

Persistent Systems

IdeationX

**SBI Life** 

Life Lessons

Mr. Tapan Singhel, MD & CEO, Bajaj Allianz General Insurance Co.

Workshop on Research Paper Writing

Prof. Dr. W Jean Kwon, Greenberg School of Risk Management, St. John University, New York, USA & Dr. Madhu Sudan Acharyya, Glasgow Caledonian University (GCU), London, UK

Brokerpreneurship: The Future of Broking

Mr. Rohit A. Boda, Managing Director, J.B. Boda Group

3Ds of Shaping our Path to Success

Dr. Sarika Samant, Motivational Speaker, Leader & Business Coach

Hackathon

Bajaj Allianz General Insurance Company

#### Interaction with

Mr. John Pipe, CEO of Aon India Insurance Brokers

Interaction with

Mr. Sosthenes L. Kewe - Executive Chairman & Dr. Anselmi -Director of Research, Consultancy & International Relations, Africa College of Insurance & Social Protection

Interaction with

the representatives from the Hochschule Mainz University,

Reconnecting with NIA Alumni:

Session with Ms. Harini Kannan, Head - Product





# **COLLABORATIONS**

The National Insurance Academy (NIA) has established strategic Memoranda of Understanding (MoUs) with a diverse set of leading national and international institutions to foster knowledge exchange, industry collaboration, and academic advancement. These partnerships enable us to remain at the forefront of insurance education, research, and innovation.

### To date, we have signed MOUs with these esteemed organizations :

### Collaboration - Memorandum of Understanding (MoUs) 2024-25

- (i) MoU with Crop Insurance Division of the Department of Agriculture & Farmers' Welfare, Ministry of Agriculture & Farmers' Welfare, Govt of India:
- (ii) MoU with National Institute of Bank Management (NIBM), Pune
- (iii) MoU with IHUB NTIHAC Foundation (C3iHub):
- (iv) MoU with Lumi Security India Pvt. Ltd.:
- (v) MoU with Marsh India Insurance Brokers Pvt. Ltd.

### Collaboration - Memorandum of Understanding (MoUs) 2023-24

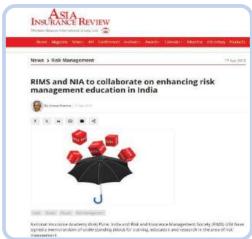
- (i) Memorandum of Understanding (MoU) with Agriculture Insurance Co. of India Ltd. (AICIL)
- (ii) Memorandum of Understanding (MoU) with SBI General Insurance Co. Ltd.:
- (iii) Memorandum of Understanding (MoU) with HDFC Ergo General Insurance Co. Ltd
- (iv) Memorandum of Understanding (MoU) with The Africa College of Insurance and Social Protection (ACISP), TANZANIA
- (v) MOU with Insurance Institute of Nepal (IIN)



# **MEDIA COVERAGE**





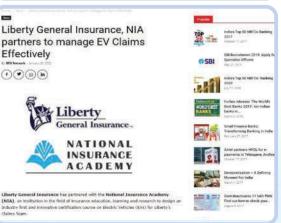












# STUDENT COMMITTEES

#### **CORE COMMITTEES**

### Admission Committee

The Admission Committee endeavours to captivate the pool of talent from across India. The committee plays a crucial role in shaping the student body by considering factors such as diversity, talent, and potential. The committee stands by the institute and assures that the process of completing the admission process is done smoothly. Prospective students stay connected with designated members to understand the admission process and seek guidance.

# Alumni Committee

The Institute takes pride in the success stories of its alumni. The Alumni Committee catalyzes to maintain the relationship of the alumni with their Alma Mater. It makes sure that the current batch is readily connected with NIAs alumni to gain insights from their real-time experiences in the corporate world.

# **Placement** Committee

The Placement Committee is an integral part of the institute as it plays a crucial role in facilitating the recruitment process for students. The committee is comprised of dedicated placement officer, faculty and student members who liaise with companies, organize career workshops and seminars, and provide guidance and support to students in their placement process. Through their efforts, the committee helps bridge the gap between academics and the industry, ensuring students have opportunities to embark on successful careers.

# Student **Co-ordinators**

Student Coordinators at NIA are essential to the PGDM community, serving as ex-officio members of various clubs and committees. They play an integral role in life at NIA, right from the Orientation Programme to Convocation and beyond that as Alumni representatives of the Batch. They manage academic activities by coordinating with faculty on course details, group projects, and guest lectures. Additionally, they handle extracurricular, professional, sports, and cultural events, ensuring smooth execution and high student engagement. As leaders, they inspire their peers, facilitate communication among students, faculty, and staff, and enhance the overall student experience.

# **Pravartak** Committee

Pravartak is a student-driven publication committee. It is responsible for publishing 'Pravartak'- National Insurance Academy's journal, a biannual publication of NIA, Pune. It provides a platform to professionals, students and researchers by publishing newsletters, magazines, research work, or other forms of content related to the insurance and management spectrum.

### Cultural Committee

It is a perfect replica of India, comprising enthusiastic students representing the country's diverse culture. The committee's main objective is to foster a sense of inclusivity and cultural understanding among students, faculty and staff, which is achieved by organising a wide range of activities and events throughout the academic year, including cultural festivals, music & dance performances, drama, speeches, talent hunt and much more.





# **Industry** Interface Committee

The Industry Interface Committee bridges the gap between classroom learning and industry realities. By curating guest lectures, panel discussions, and workshops with leading professionals and alumni, we ensure students gain exposure to evolving trends, new technologies, and best business practices. We believe that true education thrives outside textbooks-when students connect directly with industry leaders, explore real challenges, and cultivate ambition and adaptability. Our mission is to empower students with mentorship, networking, and insights to become well-rounded, industry-ready professionals prepared to excel in a dynamic world.

### PROFESSIONAL GROWTH COMMITTEES

# **Entrepreneurship** Committee

The Entrepreneurship Committee plays a vital role in the National Insurance Academy to foster the culture of innovation, creativity, and risk-taking among students. The committee offers students the opportunity to learn and develop essential entrepreneurial skills such as idea generation, market research, financial management, and pitching. It also provides access to resources and networks that can help turn ideas into successful ventures.

### **Professional Enhancement** Committee

The professional enhancement committee is responsible for developing and implementing programs and initiatives that promote professional development among students. The committee members are actively involved in arranging professional enhancement workshops, networking events, and seminars for students. The committee equips the students with the right mentorship and professional guidance as it believes that with the right direction, students can excel in their careers.

### **EVENT COMMITTEES**

### **HR Summit** Committee

Student HR Committee members play a key role in organizing the Annual HR Summit at NIA. This summit offers a valuable platform for engaging with HR professionals and senior executives from the insurance industry. It aims to foster collaboration, explore the impact of technological transformation on people and businesses, and address long-term strategic challenges. Each year, the HR Summit brings together prominent industry leaders who participate in thought-provoking panel discussions and share insights on contemporary HR and industry trends.

# Insurance **Summit** Committee

The Insurance Summit Committee is a student-led committee responsible for organizing the annual flagship event, the Insurance Summit. Members of the committee are involved in various activities, such as developing themes, inviting speakers, coordinating, organizing, and marketing the event. Being a part of this Committee is a unique experience for students, as it provides an opportunity to interact with accomplished industry stalwarts, learn from their experiences, and gain insights into the contemporary dimensions of the insurance industry.

### Manthan Committee

Manthan, the much-awaited annual festival of NIA, is a celebration of talent, creativity, and camaraderie which is organised by the Manthan Committee. Manthan offers a diverse range of competitions that cater to everyone's interests and passions, but what makes Manthan truly special is the joint effort of all the students. Students from diverse backgrounds and disciplines come together to display their skills and compete in various cultural and business events.





#### **ADMINISTRATIVE COMMITTEES**

### **IT Committee**

The IT committee is responsible for managing and maintaining the technology Infrastructure and systems used by students. We ensure that the college's IT systems are up-to-date, secure, and aligned with the institution's academic and administrative needs.

# Library Committee

The library committee at NIA helps to provide access to various databases and learning resources. They help to conduct various webinars and guest lectures on how to leverage and utilize the available resources in our learning and project work. They promote a reading and learning culture among the students and are also responsible for managing the library resources and facilities to meet the needs of students and faculty, thereby supporting the college's educational mission.

### **Student Welfare**

The Student Welfare Committee is responsible for promoting the overall welfare of students. The committee is made up of faculty and student representatives who work together to identify and address issues that affect student well-being. The SWC is involved in a wide range of activities, including providing support and guidance to students. The primary goal of the Student Welfare Committee is to ensure that students have access to the resources and support they need to thrive academically, socially, and emotionally. By working to enhance the student experience, the SWC helps to create a vibrant and engaging learning community that benefits everyone involved. SWC also contributes to the food preferences of hostel students and coordinates with the hostel caterer for menu design.

### **WELLNESS COMMITTEES**

## Social Outreach Committee

The social outreach committee is a group of individuals who work together to promote insurance awareness and provide support to the needy. It often organizes events to interact and share insurance knowledge with people from the community and conduct surveys. Members of the committee are usually passionate about making a positive impact and are dedicated to helping those who are less fortunate. The committee conducts literacy and insurance awareness programs in the surrounding villages.

# Sports Committee

The Sports Committee organises the annual sports week "Eklavya" where students and staff members compete in various sporting tournaments to showcase their talent and sportsmanship.



# STUDENT ACHIEVEMENT

NIA Pune takes pride in the stellar achievements of its students across a spectrum of national-level competitions, reflecting their academic rigor, creativity, and problem-solving acumen.



#### **National Finalists-**

RIMS Risk Management Challenge 2025



#### National Finalists -

Game of Enterprise Risk, organised by IRM



### National Winner – The Big Write Off

Organized by IIM Lucknow, InsideIIM & Altuni

Outshining top B-schools across India, our student secured the national title in this prestigious writing and business strategy competition.



# Tata AIG Campus Walkathon – 1st Place

Issued by Tata AIG

Tata AlG Walk to Success Challenge — 2nd Place

Issued by Tata AlG



# Dance Competition by IIM A - 3rd Place

Organized by IIM Ahmedabad



### NIBM 'Saudakar' - 1st Place

Organized by NIBM Pune

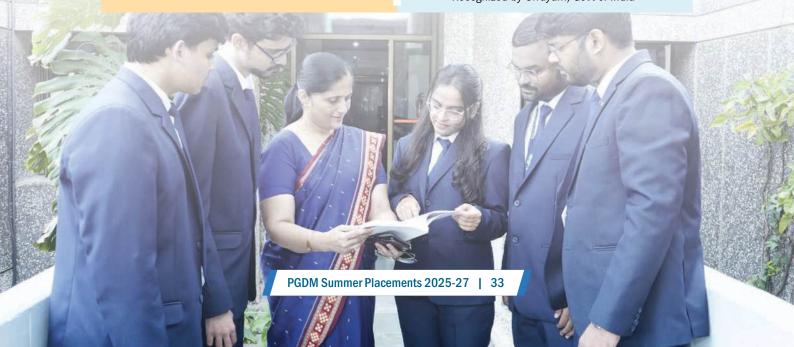
Orion Consulting Case Competition –

National Finalist Hosted by XLRI Jamshedpur



### Top 10 Performer on Swayam Portal (2024)

Recognized by Swayam, Govt of India



# **INFRASTRUCTURE**

Set amidst a serene 32-acre campus, the Academy offers worldclass infrastructure that blends modernity with functionality. Key facilities include:

### **Academic Zone:**

- 8 state-of-the-art classrooms
- 1 IT Park
- 8 syndicate rooms
- 24 dedicated faculty offices
- A well-equipped library and computer center
- A multi-purpose hall and a spacious auditorium

### **Residential & Recreational Amenities:**

- 5 hostels accommodating 157 MDP participants and 163 PGDM
- Hostel rooms with PCs, internet, intercom, D2H TV connections (MDP)
- LAN-enabled rooms for PGDM students
- Gymnasium, swimming pool, badminton court, meditation hall
- Dining hall, kitchen, cafeteria, and reception area
- A residential complex with 64 housing units for faculty and staff

### **IT Infrastructure**

The Academy is equipped with a robust, secure, and future-ready IT infrastructure:

- Over 350 computers connected via a campus-wide LAN
- 7 servers, firewalls (Sophos), and antivirus (Segrite) ensure network security
- High-speed Wi-Fi across the campus and hostels with 2000 Mbps bandwidth
- Dedicated LAN access for both PGDM students and MDP participants in hostel rooms
- Two computer labs: IT Park (45 PCs) and Drucker IT Park (31 Pcs)
- All faculty and staff provided with HP laptops/desktops (Intel i5/i7, Windows 8.1/10/11, Office 365)
- Access to high-speed network printers and reprography services
- Video conferencing facilities (Microsoft Teams-enabled hybrid
- An internal intranet system for information sharing among faculty, staff, and students









# Library

Home to one of India's premier insurance-focused libraries, the Academy's library serves as an invaluable resource for PGDM students, MDP participants, and professionals from the insurance industry.

- Extensive collections in Insurance, Actuarial Science, Management, Finance, Economics, Law, and IT
- Additional resources on Literature, History, and Personality Development
- Research publications and journals curated to support academic and professional growth
- Designed to support both reference and research needs with a comfortable and tech-enabled reading environment.

Sr. No.	Type of Resources	Collection as on 31.3.2025
1	Books	27,000+
2	E – Books (Subscribed)	30,000+
3	Periodicals	85+
4	Databases	7
5	Newspapers	14





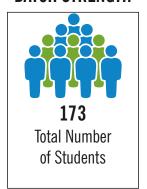




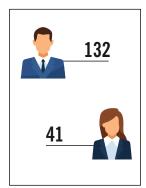


# **PGDM BATCH 2025-2027 OVERVIEW**

# **BATCH STRENGTH**



# **GENDER RATIO**



# 116



Freshers

Work Ex.

**WORK EXPERIENCE** 

1-6 months





6-12 months

12-24 months

24 + months



AVG. WORK-EX 17.35 months

AVG AGE OF THE BATCH 23.71 yrs

# **WORK EXPERIENCE SECTORS**





**Financial** Services & Banking

IT & Telecom Manufacturing





Edtech





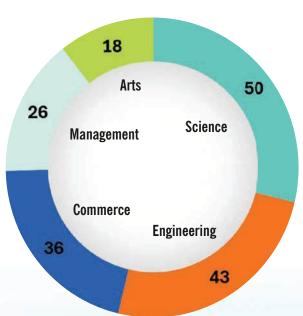
Consulting



**FMCG** 

Engineering 19 **Others** 

**ACADEMIC DIVERSITY** 



# **Batch 2025-27**







#### **SUMMER PLACEMENT HIGHLIGHTS: BATCH 2024–26**

National Insurance Academy, Pune, successfully concluded its summer placement process for the Batch of 2024–26, achieving 100% placements across key domains in the insurance and allied sectors. This reflects the industry's continued confidence in the Academy's talent and training.

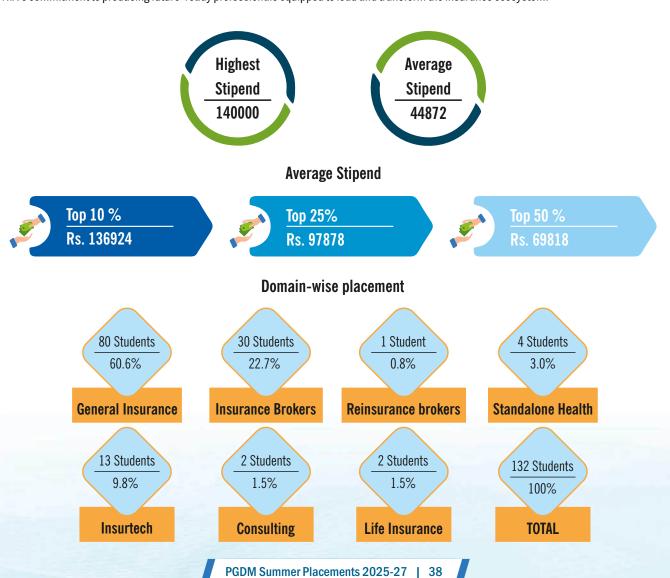
The average stipend rose by 4%, reaching Rs. 44,872 for two months, with the highest at Rs. 1,40,000. The top 10% secured an average of Rs. 1,36,924, while the top 25% and 50% earned Rs. 97,878 and Rs. 69,818, respectively.

General Insurance led the domain-wise placements, followed by Broking, Insurtech, Reinsurance, Consulting, and Life Insurance—highlighting the breadth of industry engagement.

The 132-member batch came from diverse academic backgrounds such as Commerce, Engineering, Management, and Science, with an average age of 22.8 years and 15.4 months of prior work experience across sectors like IT, Financial Services, Manufacturing, Edtech, and more.

Prominent recruiters in this placement cycle included Marsh India, HDFC ERGO, Mahindra Insurance Brokers, SBI General, Tata AIG, Bajaj Allianz General Insurance, AON, ValueMomentum, among several others, many of whom have been long-standing partners of the institution.

We sincerely thank all our recruiting partners for their continued support and trust. The outcomes of this placement season are a testament to NIA's commitment to producing future-ready professionals equipped to lead and transform the insurance ecosystem.



Name of Student	Qualifications	Specialization	Company Experience	Work Exp. (In Mths)
Rohan Pramod Patil	B.E.	Computer Engineering		0
Rucha Shinde	B.Tech	Electronics and Telecommunication Engineering	Lifetrons	9
Indrajeet Singh Tak	BBA	Marketing		0
Jatin Sharma	B.Sc	Biology		0
Pradeep Singh Bhadoriya	B.Com	Commerce		0
Dhanaji Prataprao Deshmukh	B.Tech	Electronics Engineering	M/s. G.J.Construction	27
Sunny Sharma	B.Com	Finance	Arthasaarthi Financial Services	14
Tekumalla Shiva Kiran	B.Sc. (Hons.)	Agriculture		0
Sunil Chamria	BCBI	Banking and Insurance		0
Sankalp Roy	B.Com	Statistics	Eaton Technology; Genpact	24
Ankur Jain	B.Sc	Biology	Swastik Polytex Pvt. Ltd.	28
Chaitanya Jayesh Waghmare	B.Com	Capital Market		0
Aditya Shukla	B.Tech	Computer Science		0
Sarvagya Rai	B.Sc. (Hons.)	Physics	SKG Senior Secondary School Bhakli	
			Rewari	13
Suhani Shrivastava	B.Sc.	Biotechnology		0
Shivam Talatule	BBA	Finance		0
Vedant Gulab Ambrale	B.Com	General	Wipro	6
Soumik Paul	B.Sc. (Hons.)	Chemistry		0
Nikita Choudyal	B.Pharm	Pharmacy		0
Anubhav Manoj Purohit	B.A. (Hons.)	Economics		0
Gotmare Aniket Dnyaneshwar	B.E.	Automobile Engineering	MSKH Seating System Pvt. Ltd.	7
Priyanshi Dharmesh Gandhi	B.Com	Accountancy		0
Shreyas Tulpule	B.E.	Information Technology		0
Harshit Kumar Pandey	B.A. (Hons.)	Sociology		0
Arihant Mukul Kandarkar	4 year BS	Economics		0
Unnati Swami	B.Sc.	Botany		0
Anmol Arora	BBA	General		0
Athul P M	B.Tech	Mechanical Engineering	Emoji Games GmbH;	
			Digimaze Marketing Pvt. Ltd.	22
Basar Lahari	B.Sc. (Hons.)	Agriculture		0
Vinayak Sharma	B.Com	General		0
Adarsh Shukla	BBA	Banking and Finance		0
Harsh Pratap Lodhi Thakur	MA	Economics		0
Akshat Jitendra Khurana	B.E.	Information Technology	Khurana Motors & Tractors	21
Shubham Kumar	B.A.	Humanities		0
Pratik Waghmare	B.E.	Civil Engineering		0
Shalvi Shete	BBA	Finance	Almond Technologies Pvt. Ltd.	24
Pratham Jain	B.Com	General		0
Divyansh Khandelwal	B.Com	General		0
Asam Bharadwaja Bhuvanesh	B.Tech	Electronics and Communication Engineering	Cognizant Technology Solutions India Private Ltd	10
Prasanta Goud	B.Com	Banking and Accounting	Tata Motors Finance; Tata Capital Ltd.	16
Madhuli Pangavhane	B.Tech	Instrumentation and Control	Graas	19.5

Name of Student	Qualifications	Specialization	Company Experience	Work Exp. (In Mths)
Harsh Rawat	B.Com (Hons.)	Economics		0
Ayush Anand	B.Sc.	ZBC (Zoology, Botany, Chemistry)		0
Vimal Sahay	B.Pharm	Pharmacy	Alembic Pharmaceutical;	
· · · · · · · · · · · · · · · · · · ·			Alkem Laboratories	45
Kirti Nikhare	B.Sc. (Hons.)	Agriculture	7 III.OTT Ediboratorios	0
Konda Vamshi	B.Tech	Agricultural Engineering		0
Galla Santosh Kumar	M.Tech	Electronics and Communications Engineering	Kakinada Institute of Technology and Science (KITS)	10
Shashank Patil	BBA	General		0
Kachu Raju	B.Sc. (Hons.)	Agriculture		0
Pratik Saha	B.Tech	Chemical Engineering	Pratik Foods And Confectionery	18
Alfin Antony	B.Tech	Civil Engineering	Central Traders	24
Falguni Anil Halmare	BBA	Finance		0
Deepak Kumar	B.A.	Political Science, History, Geography		0
Vadla Vinay Kumar Achari	B.Sc (Hons.)	Agriculture	First American Pvt. Ltd.	4
Rakshit Raj	M.A.	History	Thot/whorloan T Vt. Eta.	0
Shreya Shankar	B.A. (Hons.)	History		0
Pratik Subhash Pradhan	B.Sc. (Hons.)	Agriculture		0
Raktim Roy	B.Com (Hons.)	Commerce		0
Aastha Kori	B.Sc.	CS		0
Shreyash Shende	B.Sc.Microbiology			0
Aditya Shivhare	B.Tech	Automobile Engineering	Portraitflip ecommerce Pvt. Ltd.	14
Atanu Mondal	B.Tech	Mechanical Engineering	Triumphant Institute of Management	
Atana Wondai	B. 16611	Wednamear Engineering	Education Pvt. Ltd. (T.I.M.E.)	23
Sukriti Tiwari	B.Tech	Civil Engineering	Education 1 Vt. Etc. (1.1.W.E.)	0
Abhaya Sanya	BBA	Banking and Finance	FlexiGlobal India Pvt. Ltd.	10
Sunny Tyagi	B.A. (Hons.)	Spanish Language and Literature	Accenture; Sanjay Ghodawat	10
Carrily 1 yang.	2 (. 10.101)	Spannon zangaage and zhoratare	International School	16
Parakh Agrawal	BBA	Foreign Trade	Saluja Yatayat Agency	21
Nikhil Prasad Kesanapalli	BBA	General	Saluja Tatayat Agency	0
Tanishq Patel	B.Tech	Instrumentation and Control		0
Ritam Roy Chowdhury	B.Tech	Civil Engineering	Arcee Solutions	30
Rishabh Rundla	B.Sc	Computer Applications	7 ii oo Colaiolic	0
Yashasvi Jain	BBA	Finance		0
Darshan Jain	B.Com	Accountancy and Business Statistics	Karpan Learning Resources Pvt Ltd	18
Vidhi Sharma	B.Sc. (Hons.)	Computer Science		0
Abhishek Akshat	B.Tech	Information Technology	Enuke Software Pvt. Ltd.	6
Pratyush Jain	B.Com	Commerce		0
Shweta Tiwari	B.A. (Hons.)	Political Science		0
Akshat Tripathi	BBA	General	The Indian Sarcasm	20
Adarsh Singh	B.Sc. (Hons.)	Mathematics		0
Nishchay Jagrat Valia	B.Tech	Electronics and communication engineering		0
Esha Patil	BMS	Finance		0
Anwesha Das	B.Sc.	Agriculture	Gopinath Seeds	13
Kinshuk Sah	B.Sc.	Physics	Hytec Mechanicals	12

Name of Student	Qualifications	Specialization	Company Experience	Work Exp. (In Mths)
Abhishek Kumar Sah	B.Tech	Electrical Engineering	Sambika Trading; Concentrix	18
Nupur Parikh	B.Com	General	-	0
Anupam Singh	B.Sc. (Hons.)	Physics		0
Shelke Sunit Sayram	PGDM	Data Science and Al	Aloha Technology Pvt. Ltd.	8
Aditi Solanki	B.Com	Commerce	EY GDS	15
Gurunatha Reddy Deshmukh	B.Tech	Electronics and communication engineering	21 000	0
Krishna Vani	BBA	Foreign Trade		0
Satyam Thakur	B.Tech	Electronics and communication engineering	OT Solutions Tech. Pvt. Ltd.	11
		, ,	OT Solutions fech. FVt. Ltd.	
Rishabh Thakur	B.A. (Hons.)	English Literature	TATA O U O :	0
Vinay Kumar Shukla	B.E.	Mechanical engineering	TATA Consultancy Services	36
Yadav Advait Anilkumar	B.Tech	Agricultural engineering		0
Ankush Kalsia	M.Sc.	Pure & Applied Mathematics	Panjab University Chandigarh	6
Shivani Gupta	BBA	Finance		0
Sakshi More	B.Tech	Agriculture		0
Yash Suratwala	BBA	General		0
Shivam Saini	B.Com (Hons.)	Commerce		0
Shubham Madhav Bharti	B.Com	General		0
Umang Dwivedi	B.A.	Political Science and History		0
Amrutha Ratheesh	B.Sc.	Mathematics	Inchcape Shipping Services	18
Utkarsh Gupta	B.Com (Hons.)	Banking & Insurance		0
Himanshu Hitendra Mahajan	B.E.	Mechanical Engineering		0
Sahil Suresh Sanjana Shinde	B.Sc.	Chemistry	Sairaj Finance	20
Bais Rohith Singh	B.Sc. (Hons.)	Agriculture		0
Kuldeep Ram Kishan	B.E-Com	Management & IT		0
Ankit Kumar	BBA	Financial Investment Analysis	D 110 1 1	0
Mayank Maurya	BBA	Finance	Dewall Constructions	16
Muthyamraj Ashritha	B.Sc. (Hons.)	Agriculture		0
Sandeep Kumar Saini	B.E.	Mechanical Engineering	Thermax Limited	17
Kanhaiya Bharti	B.Com	Accountancy		0
Sakshi Panchal	BCA	Computer Applications		0
Jadhav Prasad Eknath	B.Tech	Agricultural Engineering		0
Aryan Bharat Harne	M.Sc.	Zoology		0
Runveer Surwade	B.Arch	Architecture and Interiors	Embroshyal Pvt Ltd; Knock on Wood, JCBL	14
Omkar Raosaheb Kamble	B.E.	Mechanical Engineering		0
Rathod Karan Vinodkumar	M.E.	Electrical Engineering	Gujarat Guardian Ltd.	3
Saumya Vijay Shende	B.E.	Electronics and Telecommunication Engineering		0
Abhiraj Prabhakar Gaikwad	B.Sc (Hons.)	Agriculture		0
Jai Malviya	BBA	Marketing		0
Ramit Singh	B.A.	Political Science	Dr. Sushila Tiwari Post Graduate College	27
Sanket Mhaske	B.Tech	Computer science		0
Siddharth Sarkar	Bachelor's of Economics			
	and Finance (B.EconFin)	Economics and Finance	TIL Limited	4
Arpit Verma	BBA	Business Analytics	IPAC Consulting; RBF	32
Vaishnavi Upadhyay	B.Com	Banking and Finance	AXA Business Services; TresVista	24
Bhaskar Maity	B.Sc. (Hons.)	Mathematics	ICICI Bank	4

Name of Student	Qualifications	Specialization	Company Experience	Work Exp. (In Mths)
Devdoot Tarafder	B.Tech	Electrical Engineering		0
Sanket Rajesh Patil	B.Sc.	Chemistry		0
Vivek Kadam	B.Com	Cost and Works Accounting		0
Harsh Raj Gautam	B.Sc.	Computational Mathematics and Statistics		0
Jitesh Seshan	B.Com	General		0
Ananya Mayuri Sinha	B.A.	English literature		0
Karan Bundele	B.Tech	Textile Technology	Suminter India Organics Pvt. Ltd;	
			Hillarys India (Hunter Douglas Co)	34
Harsh Shailesh Dalvi	B.E.	Computer	, , , , ,	0
Harsh Kumar Singh	BBA	Management		0
Vagisha Gupta	B.Sc.	Geology		0
Dighe Ashish Popat	B.Tech	Agricultural Engineering		0
Prajapat Bhaveshkumar	B.Com	Accountancy	MRP Telecom Solution	12
Ayushi Singh	B.A	English literature	IIII III IIII III III III III III III	0
Riju Roy Chowdhury	B.Com (Hons.)	Accounting and Finance	Axelrod Solutions	34
* * *	, ,	-		
Tejas Sanjay Patil	B.Com	Cost and Works Accounting	Santosh Electrical Works	25
Priyanshu Gupta	B.Com (Hons.)	Financial Markets Management		0
Srishti Singh	M.A.	Sociology		0
Om Shukla	B.Com	Economics		0
Priti Poddar	BBA LLB (Hons.)	Corporate Law		0
Navneet Pathania	B.Com (Hons.)	Banking and Insurance		0
Supratik Mitra	B.Sc. (Hons.)	Agriculture	Urban Company	3
Pradum Kumar	B.A.	Political Science and Computer Applications		0
Ritam Majumdar	B.Tech	Computer Science and Engineering		0
Piyushi Agarwal	B.Tech	Computer Science and Engineering		0
Mandip Samanta	B.Sc.	Computer Science		0
Harsh Dayanand Deep	BBA	Banking and finance		0
Pooja Kabdola	BBA	Finance		0
Abhishek Omar	BBA	General		0
Paikrao Sakshi Ashok	B.Sc. (Hons.)	Agriculture		0
Ashmeet Singh Saluja	B.Com	Accountancy	ICICI Prudential Life Insurance; Teleperformance	12
Mayank Jain	BBA	General	Manglam Industries	12
	-		Mangiam industries	
Shreya Singh	B.Com	MM, HRM	0:14:15:0	0
Shreyash Mukesh Varma	B.Pharm	Pharmacy	Sai Medical; Dagina Corner	23
Atharv Vikas Divate	BBA	Computer Applications		0
Mishu Kumar	BMS	Finance		0
Tanisha Rathore	BBA	Hospital Administration		0
Sumit Kumar Mandal	BCA	Computer Applications		0
Himanshu Ranga	BCA	Computer Applications		0
Tejaswi Bandaru	B.Sc. (Hons.)	Agriculture		0
Jidnya Dnyaneshwar Bahadure		Statistics		0
Ayush Kumar Rai	B.Com	Accountancy	<u> </u>	0
Debjit Midder	M.A.	English Literature	Domdana High School	16
Rahul Bhanderiya	B.Sc. (Hons.)	Botany		0
Shashwat Kumar	B.Sc. (Hons.)	Physics		0
Ishita Tomar	B.Sc. (Hons.)	Agriculture	101011	0
Gaurav Jebale	B.Com	Business Law	ICICI Lombard	20
Tanisha Kalra	B.A. (Hons.)	Economics		0



**Aastha Kori** 

**Qualification:** B.Sc. CS

Date of Birth: 24-03-2002

**Career Objective:** To use my technical and managerial skills, gained as a BSc Computer Science graduate and current PGDM (Insurance and Risk management) student, to build a strong foundation for my career in the insurance sector.



**Abhaya Sanyal** 

Qualification: BBA Banking and Finance

**Date of Birth:** 06-01-2003

**Career Objective:** To build a purpose-driven career in insurance, where I can apply my analytical skills and cross-functional experience for impactful decision-making.



Abhiraj Prabhakar Gaikwad

Qualification: B.Sc (Hons.) Agriculture

Date of Birth: 24-09-2001

**Career Objective:** To pursue a dynamic career in the insurance and financial domain where I can apply my analytical, technical, and decision-making skills to contribute to effective risk management and strategic growth. I aim to integrate academic knowledge with practical experience to become a valuable asset to the organization.



Abhishek Akshat

**Qualification:** B.Tech Information Technology

Date of Birth: 20-10-1999

**Career Objective:** I aspire to build a career in risk management within the insurance sector, where I can apply my foundational understanding of insurance principles and their practical nuances to develop effective, forward-looking risk solutions.



Abhishek Kumar Sah

**Qualification:** B.Tech Electrical Engineering

Date of Birth: 25-08-2000

Career Objective: To build a dynamic career in the insurance and risk management industry by leveraging my academic background in PGDM (Insurance and Risk Management), technical skills, and business development experience. I aim to contribute to datadriven decision-making, effective risk mitigation strategies, and innovative insurance solutions that enhance operational resilience and customer value.



**Abhishek Omar** 

**Qualification :** BBA General **Date of Birth :** 21-01-2003

Career Objective: With experience in product management and a passion for actuarial science, I am driven to create the next generation of insurance products. I aim to apply my skills in understanding customer needs and data-driven decision-making to build innovative InsurTech solutions that cover the entire lifecycle, from product conception and risk analysis to a seamless customer experience.



**Adarsh Shukla** 

**Qualification:** BBA Banking and Finance

Date of Birth: 13-08-2003

**Career Objective:** To contribute to the insurance, risk and financial services domain with a blend of analytical skills and creative thinking, shaped by my academic journey and personal passion for music, while continuously learning and adding value.



**Adarsh Singh** 

Qualification: B.Sc. (Hons.) Mathematics

Date of Birth: 02-01-2001

**Career Objective:** Leveraging my strong analytical foundation in Mathematics (Hons.) and specialized MBA training in insurance from NIA Pune, I aim to build a career in risk management and consulting within the insurance sector. My goal is to apply quantitative modeling, data-driven risk assessment, and strategic problem-solving skills to help organizations mitigate risks, optimize underwriting processes, and enhance decision-making.



Aditi Solanki

**Qualification:** B.Com Commerce

Date of Birth: 27-05-2001

Career Objective: Seeking a challenging role that utilizes my business acumen and expertise to manage risk in dynamic insurance environment.



**Aditya Shivhare** 

**Qualification:** B.Tech Automobile Engineering

Date of Birth: 05-11-1999

Career Objective: Driven to contribute to the insurance landscape, I aim to leverage my PGDM and advanced analytics to unearth critical data insights, fueling strategic innovation and measurable business growth. My goal is to optimize operations and enhance decision-making through robust data-driven strategies.



Aditya Shukla

**Qualification:** B.Tech Computer Science

**Date of Birth:** 04-06-2002

**Career Objective : I** want to contribute to insurance by developing new insure-tech and data driven products. My long term goal is to make insurance reach to even the most remote places in India through my knowledge of technology.

**Professional Qualification:** Licentiate (III)



**Akshat Jitendra Khurana** 

**Qualification:** B.E. Information Technology

Date of Birth: 04-04-2001

Career Objective: To pursue a dynamic career that combines my IT technical expertise with the insurance domain, focusing on digital innovation, fraud detection, and data-driven solutions to enhance operational efficiency, risk mitigation, and customer trust.



**Akshat Tripathi** 

**Qualification:** BBA General Date of Birth: 16-03-2000

**Career Objective:** To apply my academic knowledge in Insurance and Risk Management while actively seeking opportunities to grow and develop within a dynamic organization. I aim to contribute to effective risk assessment and innovative insurance solutions. leveraging my adaptability and eagerness to learn to drive organizational success and build expertise in managing financial uncertainties.

**Professional Qualification :** Licentiate (III)



**Alfin Antony** 

**Qualification:** B. Tech Civil Engineering

Date of Birth: 08-12-1999

Career Objective: To secure a challenging position in the insurance industry, where I can apply my analytical and problem-solving skills, contribute to strategic decision-making, and grow into a leadership role while adding long-term value to the organization.



**Amrutha Ratheesh** 

**Qualification:** B.Sc Mathematics

**Date of Birth: 20-09-2002** 

Career Objective: To gain substantial knowledge and expertise in the insurance and risk management domain to contribute to the success of the organization, the global BFSI ecosystem and eventually hold a reputed executive role.



**Ananya Mayuri Sinha** 

Qualification: B.A. English literature

Date of Birth: 24-04-2002

Career Objective: I aim to develop deep domain expertise and contribute to systems like insurance that promote financial stability and responsible governance. Over time, I hope to grow into a role that combines technical proficiency with strategic influence, possibly within a globally oriented organization.

**Professional Qualification:** Licentiate (III)



**Ankit Kumar** 

**Qualification:** BBA Financial Investment Analysis

Date of Birth: 28-10-2002

Career Objective: Seeking a dynamic role in insurance underwriting to cultivate comprehensive industry knowledge. I am committed to a swift transition into actuarial science, leveraging analytical prowess to drive strategic insights and mitigate risk.



**Ankur Jain** 

Qualification: B.Sc. Biology Date of Birth: 17-12-2000

Career Objective: My goal is to work in a reputed insurance organization with a top-notch team where I can learn from the best and contribute with fresh perspectives and innovative ideas. As I grow in my career, I aspire to take on senior leadership roles where I can strategize, execute impactful plans, and create lasting value for all stakeholders.



**Ankush Kalsia** 

Qualification: M.Sc. Pure & Applied Mathematics

Date of Birth: 06-11-2000

Career Objective: With a strong background in Mathematics and Police Administration (Forensics), I am keen to apply my analytical and quantitative skills in the field of Risk Management. I aim to build a career in actuarial science, contributing to the insurance industry by assessing risk and helping organizations make informed financial decisions.

**Professional Qualification:** Licentiate (III)



**Anmol Arora** 

**Qualification:** BBA General Date of Birth: 23-07-2003

Career Objective: Management student with a foundation in finance and business analysis, aiming to leverage academic knowledge and leadership experiences at an organization where I can experience real-world challenges, gain professional industry exposure and create measurable business impact.



**Anubhav Manoj Purohit** 

**Qualification:** B.A. (Hons.) Economics

**Date of Birth:** 17-04-2002

Career Objective: I'm passionate about building a career in risk management and contribute to deepening financial inclusion through Innovative insurance solutions, My goal is to help reposition insurance not just as a risk buffer but as a strategic, portfolio-diversifying tool.



**Anupam Singh** 

Qualification: B.Sc. (Hons.) Physics

Date of Birth: 03-08-2002

Career Objective: I aim to build a successful corporate career by maximizing the opportunities at NIA, while my long term goal is to attain a position in policy making.



**Anwesha Das** 

Qualification: B.Sc. Agriculture

Date of Birth: 23-11-2000

**Career Objective:** To build a purpose-driven career in the insurance sector by integrating my academic background and grassroots exposure with a deep interest in sustainability, risk management, and community-focused solutions that drive long-term impact.



**Arihant Mukul Kandarkar** 

Qualification: 4 year BS Economics

Date of Birth: 26-09-2002

Career Objective : Result-driven PGDM Insurance student with strong analytical skills and a keen interest in learning risk assessment and exposure management techniques. Seeking a challenging opportunity in a dynamic organization to apply my knowledge, grow professionally, and contribute to informed decision-making and maintaining a balanced risk portfolio.

**Professional Qualification :** Licentiate (III)



**Arpit Verma** 

**Qualification:** BBA Business Analytics

Date of Birth: 19-02-2001

Career Objective: Talented professional with expertise in operations management, business analytics, and strategic consulting. Seeking an executive role to leverage my skills in improving business performance, optimizing operations, and driving growth in dynamic environments. Possesses exceptional interpersonal, problem-solving and analytical skills to provide advice and expertise to client organizations improving business performance.



**Aryan Bharat Harne** 

Qualification: M.Sc. Zoology Date of Birth: 09-05-1999

**Career Objective :** I aim to grow as a skilled insurance and risk management professional through continuous learning and contribution to the insurance sector with sincere efforts and aligned growth.

**Professional Qualification:** Licentiate (III)



Asam Bharadwaja Bhuvanesh

**Qualification:** B.Tech Electronics and

Communication Engineering

**Date of Birth:** 15-07-2000

Career Objective: To work in a competitive and dynamic environment where I can take on challenging assignments that provide both job satisfaction and opportunities for continuous professional growth.



**Ashmeet Singh Saluja** 

**Qualification:** B.Com Accountancy

Date of Birth: 12-03-2002

**Career Objective:** To apply my knowledge in finance and insurance to create meaningful value for the organization, while enhancing my own professional growth and contributing positively to all stakeholders involved.

**Professional Qualification:** Licentiate (III)



**Atanu Mondal** 

**Qualification:** B.Tech Mechanical Engineering

Date of Birth: 07-09-1999

Career Objective: To pursue a challenging role in the insurance and risk management domain where I can apply my academic knowledge and analytical skills to support strategic decision-making, ensure effective risk mitigation, and deliver value to clients. I aspire to grow into a specialized professional driving innovation and resilience in the BFSI sector.



**Athary Vikas Divate** 

**Qualification:** BBA CA Computer Applications

Date of Birth: 21-09-2002

**Career Objective:** I'm excited to bring fresh insights and a collaborative spirit to a leadership role, applying the technical and insurance expertise I gained during my PGDM at NIA. By leveraging my analytical, teamwork, and problem-solving skills, I'll drive growth, meet strategic objectives, and continue growing professionally.

**Professional Qualification :** Licentiate (III)



Athul P M

**Qualification:** B.Tech Mechanical Engineering

**Date of Birth:** 03-11-1997

**Career Objective:** Leverage my technical expertise, communication skills and domain knowledge to drive innovation in the field of insurance and technology.



**Ayush Anand** 

Qualification: B.Sc. ZBC (Zoology, Botany,

Chemistry)

Date of Birth: 15-12-1999

Career Objective: To build a dynamic career in the insurance and financial services sector by combining academic insights with practical skills to contribute meaningfully to business performance and innovation.



**Ayush Kumar Rai** 

**Qualification:** B.Com Accountancy

Date of Birth: 18-04-2004

**Career Objective:** My career objective is to work in a dynamic organization in a managerial role where I can apply my skills and knowledge in insurance and finance for the growth of both the organization and myself. I also aspire to work in a diverse and challenging environment that helps me in continuous learning and use them to progress toward a top management position or a leadership role.



Ayushi Singh

Qualification: B.A. English literature

Date of Birth: 12-12-2001

**Career Objective :** I want to build a meaningful career in the insurance industry where I can use what I've learned about risk and management to help people feel secure, make better decisions and also grow as professional.



**Bais Rohith Singh** 

Qualification: B.Sc (Hons.) Agriculture

Date of Birth: 05-02-2001

**Career Objective:** My goal is to gain broad and comprehensive exposure in the insurance sector. I'm eager to explore diverse roles, driven by a genuine interest in understanding the industry. I aim to build a strong foundation and develop skills that will help me grow into a future leadership role. I bring adaptability, curiosity, and a strong willingness to contribute and learn.



**Basar Lahari** 

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 28-06-2003

**Career Objective:** To build a successful career in the insurance and risk management sector by gaining strong knowledge, practical skills, and leadership abilities at the National Insurance Academy.



**Bhaskar Maity** 

Qualification: B.Sc. (Hons.) Mathematics

Date of Birth: 24-11-1999

**Career Objective:** Aspiring to build a dynamic career in the insurance industry by leveraging strong mathematical acumen and coding skills to develop data-driven solutions, optimize risk management processes, and contribute to innovation in actuarial analysis, underwriting, and insurance technology.

Professional Qualification: Licentiate (III)



Chaitanya Jayesh Waghmare

Qualification: B.Com Capital Market

Date of Birth: 16-07-2002

**Career Objective:** Gaining specialised and advance knowledge of the industry to seek dynamic and challenging roles in insurance, investment and risk management towards leadership in my carrier.



**Darshan Jain** 

**Qualification:** B.Com Accountancy and Business

Statistics

**Date of Birth:** 15-06-2002

**Career Objective:** Aspiring to become a professional in the insurance industry, leveraging my past experience in customer relationship management and lead conversion along with knowledge in commerce and finance, with a commitment to continuous learning and growth by gaining and applying knowledge and experience through practical industrial exposure.

**Professional Qualification:** Licentiate (III)



Debjit Midder

Qualification: B.A. English Literature

Date of Birth: 03-12-1998

Career Objective: To build a career in the insurance sector by combining my academic learning with real-world exposure. I am eager to learn, committed to working hard, and thrive in collaborative environments. My goal is to grow into a competent and responsible professional while contributing meaningfully to team and organizational success.

**Professional Qualification:** B. Ed



**Deepak Kumar** 

**Qualification:** B.A. Political Science, History,

Geography

Date of Birth: 13-07-2001

Career Objective: Passionate about a Career where i can grow professionally and consistently apply my analytical and managerial skills to deliver measurable impact and contribute to the growth of the organisation.



**Devdoot Tarafder** 

**Qualification:** B.Tech Electrical Engineering

Date of Birth: 23-06-2003

Career Objective: To leverage my technical foundation in Electrical Engineering and analytical mindset to contribute meaningfully to the General Insurance industry. I aim to specialize in risk analysis and mitigation roles, applying engineering principles to assess, quantify, and manage risks, while continuously building expertise in insurance, underwriting, and data-driven decision-making.



**Dhanaji Prataprao Deshmukh** 

**Qualification:** B.Tech Electronics Engineering

**Date of Birth: 26-07-1999** 

Career Objective: I'm looking for a challenging role in the insurance industry where I can use the knowledge and skills I'm gaining from my PGDM at the National Insurance Academy, Pune. I'm eager to contribute my analytical and problem-solving abilities to help drive new initiatives, improve operations, and support the company's growth in this evolving sector.



**Dighe Ashish Popat** 

**Qualification:** B.Tech Agricultural Engineering

Date of Birth: 28-02-2003

Career Objective: Looking for an opportunity where I can combine analytical expertise and product development skills to craft innovative, customerfocused insurance offerings that support business scalability and market relevance.

**Professional Qualification:** Licentiate (III)



**Divyansh Khandelwal** 

**Qualification**: B.Com General Date of Birth: 24-03-2004

Career Objective: As I am a B.Com graduate and coming from a business-oriented family, I want to use my business knowledge, combined with my PGDM expertise, to excel in Insurance and Risk Management and I aspire to deepen my knowledge of Insurance industry so that I can contribute to its advancement and enhance my professional expertise.

**Professional Qualification :** Licentiate (III)



**Esha Patil** 

**Qualification:** BMS Finance Date of Birth: 05-03-2005

Career Objective: I want to build a strong career in the insurance industry by combining technical knowledge with practical insights, while contributing to risk management, innovation, and the development of customer-focused solutions that enhance financial protection and accessibility.

**Professional Qualification:** Licentiate (III)



Falguni Anil Halmare

**Qualification:** BBA Finance Date of Birth: 16-09-2002

Career Objective: Motivated and ambitious fresher seeking to join a dynamic corporate team. Committed to delivering measurable results, contributing to organizational success, and building a rewarding career through continuous learning, collaboration, and strategic thinking.



Galla Santosh Kumar

Qualification: B.Tech Electronics and

Communication Engineering

Date of Birth: 19-06-2000

**Career Objective :** To secure a challenging position in Insurance and Risk Management, where I can apply my knowledge and technical skills to drive growth and develop my leadership potential.



Gaurav Jebale

**Qualification:** B.Com Business Law

Date of Birth: 05-12-2000

**Career Objective:** I aim to build a strong foundation in insurance through roles in underwriting and risk management, where I can apply my analytical skills and learn from real-world challenges. Over time, I hope to transition into strategy consulting, helping insurance and financial firms grow and operate more efficiently.

**Professional Qualification :** Licentiate (III)



#### **Gotmare Aniket Dnyaneshwar**

**Qualification:** B.E. Automobile Engineering

Date of Birth: 31-05-2002

**Career Objective:** Automobile engineering graduate with strong analytical and problem-solving skills, and a strong interest in numbers. I want to be in Product Development to apply my technical strengths. Longterm goal is to move into actuarial science to drive data-based risk decisions.



**Gurunatha Reddy Deshmukh** 

**Qualification:** B.Tech Electronics and

communication engineering

**Date of Birth: 24-08-2002** 

**Career Objective :** My goal is to build strong expertise in insurance, enhancing my existing skills to make a meaningful impact and achieve excellence in the insurance sector.



Harsh Dayanand Deep

Qualification: BBA Banking and finance

Date of Birth: 17-09-2000

**Career Objective:** To apply my academic learning and practical exposure to build data-driven solutions in core insurance functions, and contribute meaningfully to the growth of India's insurance sector.



**Harsh Kumar Singh** 

**Qualification:** BBA Management

Date of Birth: 03-07-2001

**Career Objective :** To obtain a challenging role that leverages my analytical, communication, and leadership skills acquired during my PGDM studies, while gaining hands-on experience in a dynamic

business environment.



Harsh Pratap Lodhi Thakur

Qualification: B.Sc. PCM Date of Birth: 07-07-1998

**Career Objective:** To pursue a dynamic career in the insurance sector by utilizing my strong foundation in economics and mathematics for risk analysis, policy evaluation, and data-driven decision-making. I aim to contribute to innovative insurance solutions through analytical thinking and quantitative skills, while continuously expanding my knowledge in financial services and risk management.

**Professional Qualification :** Licentiate (III)



Harsh Raj Gautam

**Qualification:** B.Sc. Computational Mathematics

and Statistics

**Date of Birth: 20-10-2002** 

Career Objective : Aspiring insurance professional with a foundation in statistics. Eager to contribute analytical insights to complex challenges within the insurance industry and continuously learn from experienced professionals.



**Harsh Rawat** 

Qualification: B.Com (Hons.) Economics

Date of Birth: 15-02-2003

Career Objective: Seeking a dynamic role in a growth-oriented organization where I can apply my academic knowledge, enhance my skills and contribute to overall organisation's success and efficiency while growing both personally and professionally.

**Professional Qualification : CS Foundation** 

Licentiate (III)



Harsh Shailesh Dalvi

**Qualification :** B.E. Computer **Date of Birth :** 04-09-2002

**Career Objective:** Computer Engineering graduate leveraging Al and data analytics to drive innovation in InsurTech, with a focus on risk management and intelligent automation.

**Professional Qualification :** Foundation Level B.S Data Science and Programming (IIT MADRAS)



**Harshit Kumar Pandey** 

Qualification: B.A. (Hons.) Sociology

Date of Birth: 04-07-2001

**Career Objective:** Want to get into the insurance industry and explore various opportunities lying ahead of me especially interested in health insurance.



Himanshu Hitendra Mahajan

Qualification: B.E. (Hons.) Mechanical Engineering

Robotics

**Date of Birth:** 04-09-2002

**Career Objective :** I aim to build strong base in Insurance, Risk and Finance by gaining hands on experience and contributing effectively. Over time, I aim to progress toward strategic and leadership positions through continuous learning and practical experience.

**Professional Qualification:** Licentiate (III)



Himanshu Ranga

**Qualification:** BCA Computer Applications

Date of Birth: 04-09-2002

**Career Objective:** To build a career in risk management and insurance by applying my analytical and managerial skills, contributing to innovative solutions and sustainable growth.



**Indrajeet Singh Tak** 

**Qualification:** BBA Marketing **Date of Birth:** 09-06-2002

Career Objective : A proactive and collaborative individual equipped with soft and technical skills, seeking a dynamic role where I can adapt to diverse challenges, contribute meaningfully to team success, and drive impactful results through continuous learning and innovation.



**Ishita Tomar** 

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 13-02-2002

**Career Objective:** To apply my academic foundation and strong analytical abilities within a progressive organization, contributing to the advancement of insurance and risk management. I aspire to deliver innovative solutions, strengthen operational efficiency, and grow into a strategic leadership role while consistently expanding my technical expertise and managerial acumen.

**Professional Qualification:** Licentiate (III)



**Jadhav Prasad Eknath** 

**Qualification:** B.Tech Agricultural Engineering

Date of Birth: 07-01-2001

Career Objective: Acquiring new skills that will open up new opportunities. Building connections that can aid in career progression. To develop deep expertise, contribute to industry, shaping the future of industry.

**Professional Qualification:** Licentiate (III)



Jai Malviya

**Qualification:** BBA Marketing

**Date of Birth:** 20-12-2003

Career Objective: As a motivated individual, I see myself gaining specialized knowledge in insurance and risk management while being updated with industry trends, enabling me to contribute meaningfully to both individual and organizational growth.



**Jatin Sharma** 

**Qualification :** B.Sc. Biology **Date of Birth:** 09-03-2002

Career Objective: To apply my diverse academic foundation, along with strong communication and analytical skills, to build a meaningful career in insurance and finance that values stability, growth, and real-world impact.



Jidnya Dnyaneshwar Bahadure

Qualification: B.Sc. Statistics Date of Birth: 28-12-2000

Career Objective: To derive the data driven meaningful insights that inform strategic decisionmaking which help to foster the organizational goal. To leverage my expertise in statistics and data science within the insurance industry, applying analytical tools, predictive modeling, and risk assessment techniques to drive data-informed decisions, enhance operational efficiency, and contribute to sustainable organizational growth with the help of my leadership skills.



**Jitesh Seshan** 

Qualification: B.Com General Date of Birth: 20-05-2003

Career Objective: To pursue a dynamic career in the insurance industry focusing on risk and exposure management. I seek to expand my understanding of data driven evaluations and reinsurance for meaningful growth.

**Professional Qualification:** Associate Insurance

Institute of India (A-III)



Kachu Raju

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 23-01-2003

Career Objective: To establish a stable and successful career in the insurance sector by contributing effectively and continuously improving my skills.



Kanhaiya Bharti

**Qualification:** B.Com

Date of Birth: 06-10-1997

**Career Objective:** With a background in accounting and management, and currently deepening my knowledge in insurance, I aim to build a career in the insurance sector by continuously learning and applying my analytical skills, industry insights, and understanding of risk and finance.



Karan Bundele

**Qualification:** B.Tech Textile Technology

Date of Birth: 22-11-1997

Career Objective: Experienced in sales and brand relationships, seeking to transition into core insurance roles. Focused on delivering client-centric solutions and driving value through strategic risk management

and operational excellence.

**Professional Qualification : ACET 2025** 



Kinshuk Sah

**Qualification :** B.Sc. Physics **Date of Birth :** 16-12-2000

**Career Objective:** Positioned to leverage my operational oversight and risk assessment expertise for a career in the insurance sector. Aiming to contribute to underwriting, claims management, and risk analysis while continuously enhancing my analytical and decision-making abilities in a structured, growth-oriented environment.



Kirti Nikhare

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 27-07-2002

**Career Objective:** To develop skills like analytical thinking, problem-solving, and communication while becoming a confident, adaptable individual. I seek meaningful exposure in the insurance and allied sector to grow holistically and contribute to the organization's growth, aligning my journey with its vision and innovation.



Konda Vamshi

**Qualification :** B.Tech Agricultural Engineering

Date of Birth: 26-02-2001

**Career Objective**: To contribute to sustainable practices and strong risk mitigation strategies within an organisation that focusses on agriculture or related industries by utilising a solid foundation in agricultural engineering along with growing experience in insurance and risk management.



Krishna Vani

**Qualification:** BBA Foreign Trade

Date of Birth: 16-07-2004

**Career Objective:** Ambitious PGDM student aiming to build a career at the intersection of analytics and risk management. Eager to contribute to data-informed decisions that reduce uncertainty and support the long-term growth of the organization.



Kuldeep Ram Kishan

Qualification: B.E.Com

**Date of Birth:** 24-01-2005

**Career Objective:** To work with dedication and sincerity in a organization where I can enhance my skills, gain valuable experience, and contribute effectively to the success of the company.

**Professional Qualification :** Financial Literacy Course

for Bharat, Investor Certification Exam



Madhuli Pangavhane

**Qualification:** B.Tech Instrumentation and Control

Date of Birth: 14-10-2000

**Career Objective:** Passionate to secure a top business management position in India, utilizing diverse business insights and technical prowess to drive impactful decisions, contribute to the economic landscape, and positively influence a broader population especially in rural areas, while committed to continuous growth and innovation.



**Mandip Samanta** 

Qualification: B.Sc. Computer Science

Date of Birth: 30-12-2001

Career Objective: I want to explore new career opportunities in a reputed organization where I can utilize my full potential to excel in the insurance sector and gain practical experience.



Mayank Jain

Qualification: BBA General Date of Birth: 08-02-2004

Career Objective: I am seeking a dynamic role within an organization where I can apply and further develop my knowledge and skills, contributing to both the growth of the organization and professional advancement.



Mayank Maurya

**Qualification:** BBA

Date of Birth: 20-08-2000

Career Objective: Leverage the data to optimise the insurance process and turn into actionable insights and support smarter business decisions.



Mishu Kumar

**Qualification:** BMS Finance Date of Birth: 17-11-2003

Career Objective: To leverage my academic training in insurance and management to build a dynamic career in the insurance, contributing to organizational growth while continuously enhancing my professional skills.

**Professional Qualification : NISM Research Analyst** XV, National Stock Exchange NCFM IAPM (investment Analysis and Portfolio Management)



**Muthyamraj Ashritha** 

Qualification: B.Sc (Hons.) Agriculture

Date of Birth: 30-01-2002

Career Objective: To secure a challenging position and excel in the insurance sector, leveraging my analytical and communication skills and to assess risks, to contribute to the growth, success and profitability of the organization.



**Navneet Pathania** 

Qualification: B.Com (Hons.) Banking and

Insurance

Date of Birth: 27-02-2003

Career Objective: To leverage my creativity, analytical skills, and emotional intelligence to drive growth and enhance operational efficiency within the

insurance sector.

**Professional Qualification:** Licentiate (III)



Nikhil Prasad Kesanapalli

**Qualification:** BBA General Date of Birth: 08-02-2001

Career Objective: To build a successful career in insurance while aligning personal growth with

organizational goals.



**Nikita Choudyal** 

**Qualification**: B.Pharm

Date of Birth: 26-04-2003

Career Objective : I aspire to build a successful career that empowers me to become a strong,

independent and self-reliant woman.



Nishchay Jagrat Valia

**Qualification:** B.Tech Electronics and

communication engineering

Date of Birth: 13-06-2003

**Career Objective :** I am looking forward to contribute effectively to organization by applying my knowledge of Finance, Risk management and drive impactful

solutions in the BFSI Industry.



**Nupur Parikh** 

**Qualification :** B.Com General **Date of Birth :** 06-02-2002

**Career Objective:** I aspire to build a dynamic career in the insurance industry by developing strong technical and analytical skills, along with an interest in actuarial studies to better understand risk and data-driven decision making within the organization.

**Professional Qualification :** ACCA Diploma



**Om Shukla** 

**Qualification:** B.Com Economics

Date of Birth: 08-01-2004

**Career Objective:** To work in a dynamic and learning focused environment where I can apply my analytical thinking and solid foundation in insurance principles toward both personal and organizational growth, while gaining practical exposure and contributing meaningfully to real world challenges.

**Professional Qualification :** Licentiate (III)



**Omkar Raosaheb Kamble** 

**Qualification:** B.E. Mechanical Engineering

Date of Birth: 11-12-2001

**Career Objective:** To grow as a strategic leader in the insurance sector by applying my engineering background and management knowledge to drive innovation, improve operations, and create long-term value in a changing industry landscape.



Paikrao Sakshi Ashok

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 10-06-2000

**Career Objective:** Utilize my acquired knowledge and expertise to their fullest extent, while actively contributing to the growth and success of the organization I become a part of, thereby enhancing its overall value.



Parakh Agrawal

**Qualification:** BBA Foreign Trade

Date of Birth: 25-09-2001

**Career Objective:** To leverage my foundation in business administration and management experience to build a successful career in the insurance sector by driving organizational growth through strategic thinking, analytical skills, and a strong customercentric approach.



Piyushi Agarwal

**Qualification:** B.Tech Computer Science and

Engineering

Date of Birth: 10-03-2001

**Career Objective:** To leverage my Computer Science background to contribute to the digital enhancement for operational efficiency of the Insurance industry and to contribute my learnings for the growth of organisation according to their ethics so that I can serve the society.

Professional Qualification: HackerRank - Python

(Basics)



Pooja Kabdola

**Qualification :** BBA Finance **Date of Birth :** 23-08-2003

**Career Objective:** To drive intelligent risk solutions in the evolving insurance landscape by blending analytical expertise, digital innovation, and customer insight - contributing to a future-focused organization where protection meets progress, and learning fuels leadership.



Pradeep Singh Bhadoriya

**Qualification:** B.Com Commerce

Date of Birth: 15-10-2000

**Career Objective:** Seeking an opportunity where I can leverage on my strong customer interaction background, coupled with my knowledge in commerce and finance and emerging managerial skills, to help an organization while advancing my own career.

**Professional Qualification:** Licentiate (III)



**Pradum Kumar** 

Qualification: B.A. Political Science and Computer

**Applications** 

Date of Birth: 06-12-2001

**Career Objective**: I aim to apply analytical skills to assess and mitigate risks, contributing within the industry and to dedicate myself to learning everything about insurance from the fundamentals to the most

advanced concepts .

**Professional Qualification :** Licentiate (III)



Prajapat Bhaveshkumar

**Qualification:** B.Com Accountancy

Date of Birth: 19-08-2002

**Career Objective:** As a PGDM candidate from NIA Pune, equipped with training in risk assessment, broking regulation, and hands-on exposure to IRDAI standards, I aspire to join a dynamic insurance brokerage firm to drive policy sales and deliver high client retention. Leveraging academic rigour and analytic skills to contribute fresh value to the organization.



**Prasanta Goud** 

**Qualification:** B.Com Banking and Accounting

Date of Birth: 12-03-2001

**Career Objective:** As a commerce graduate, having work experience in vehicle finance sector, now I am trying to enhance my knowledge in insurance, which can help me to grow further and through which I can contribute to the growth of the organization.



**Pratham Jain** 

**Qualification :** B.Com General **Date of Birth :** 06-02-2004

**Career Objective:** I want to learn and grow at NIA Pune by building strong knowledge in insurance and finance. In the short term, I aim to get good skills and practical experience that will help me get a good job. In the long term, I want to become a consultant and help my company to grow with new ideas and smart work.

**Professional Qualification:** CA Foundation



**Pratik Saha** 

**Qualification:** B.Tech Chemical Engineering

Date of Birth: 16-07-1999

**Career Objective:** I will combine my background in production and supply chain with insurance studies and a strong interest in data science. I aim to develop Al-driven insurance solutions that will improve efficiency, enhance risk prediction, and expand access, making insurance smarter, more inclusive, and better aligned with future technological advancements.



**Pratik Subhash Pradhan** 

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 26-06-2003

**Career Objective:** To gain practical experience in the insurance sector and increasing insurance penetration by promoting awareness, accesibility, and trust among underserved comunities.



**Pratik Waghmare** 

**Qualification:** B.E. Civil Engineering

Date of Birth: 17-10-1999

Career Objective: To build a dynamic career in the insurance and risk management sector by leveraging the academic excellence and industry-integrated learning at NIA Pune. I aim to acquire in-depth knowledge of underwriting, claims, reinsurance, and regulatory frameworks to contribute meaningfully to the evolving insurance industry. My short-term goal is to gain hands-on experience through internships and projects, while my long-term vision is to grow into a strategic leadership role that drives innovation and customer-centric solutions in the insurance domain.



**Pratyush Jain** 

Qualification: B.Com Commerce

Date of Birth: 08-12-2003

**Career Objective:** To build a strong career in finance by applying my analytical and strategic skills to support organizational growth and gain expertise in financial management.

**Professional Qualification:** Licentiate (III)



Priti Poddar

Qualification: BBA LLB (Hons.) Corporate Law

Date of Birth: 17-07-2000

**Career Objective:** To build a career in the insurance industry by applying my legal foundation to support core functions such as claims, policy interpretation, and regulatory processes. I aim to contribute through clear reasoning, structured problem-solving, and a strong interest in risk management and the evolving dynamics of the insurance sector.



Priyanshi Dharmesh Gandhi

**Qualification:** B.Com Accountancy

**Date of Birth:** 23-01-2003

**Career Objective :** To utilize my extensive commerce background in the insurance industry with a progressive company in future and adapting to develop risk management strategies and maintaining strong corporate relationships.

**Professional Qualification:** CA Foundation



Priyanshu Gupta

Qualification: B.Com (Hons.) Financial Markets

Management

**Date of Birth:** 07-06-2002

**Career Objective :** Motivated management student specializing in insurance, aiming to build a career in risk management and financial services. Seeking to apply academic knowledge and practical skills to deliver customer-focused solutions, support organizational growth, and contribute to innovation in the insurance sector through continuous learning and responsible leadership.



Rahul Bhanderiya

Qualification : B.Sc. (Hons.) Botany

Date of Birth: 28-04-2002

**Career Objective:** To obtain a meaningful role in the insurance sector where I can apply my communication and problem-solving skills to help customers, support business operations, and grow professionally in a trusted and learning-focused environment.



Rakshit Raj

Qualification: B.A. (Hons.) Political Science

Date of Birth: 12-09-2000

Career Objective: A motivated graduate of political science and history is looking to use their research and ability to analyze in the general insurance industry. eager to contribute to policy development, risk assessment, and comprehension of the social and political background of insurance. To support strategic decision-making and aid in the development of a Insurance sector by applying an in-depth understanding of the societal trends.



**Raktim Roy** 

Qualification: B.Com (Hons.) General

Date of Birth: 07-07-2000

Career Objective: To contribute meaningfully to the insurance industry by gaining hands-on exposure to risk and insurance operations, while aligning with organizational goals. I aim to grow professionally within this evolving sector and build a strong foundation for a long-term career in insurance and risk management.



**Ramit Singh** 

Qualification: B.A. Political Science

Date of Birth: 11-09-1998

**Career Objective :** I would like to secure myself with a sustainable career which would satisfy my personal as well as professional ambitions.

well as professional ambitions.

**Professional Qualification :** Licentiate (III)



**Rathod Karan Vinodkumar** 

**Qualification:** M.E. Electrical Engineering

Date of Birth: 06-08-2002

Career Objective: I want to use my Electrical Engineering and PGDM skills to succeed in the Insurance Industry, making significant contribution to the organization in the journey of achieving its goals and missions.



Riju Roy Chowdhury

Qualification: B.Com (Hons.) Accounting and

Finance

Date of Birth: 05-11-2000

Career Objective: Leveraging technical skills and management knowledge to apply in decision making

positions at insurance companies.



Rishabh Rundla

**Qualification:** B.Sc. Computer Applications

Date of Birth: 24-12-2002

Career Objective: As a student specialising in insurance my goal is to secure a role in risk management or underwriting and drive innovation in insurance, providing client satisfaction by ensuring financial security through industry insight and my academic knowledge.



**Rishabh Thakur** 

Qualification: B.A. English (Hons.)

Date of Birth: 07-11-1999

Career Objective: Ambitious Insurance student with a passion for risk management, seeking to apply analytical skills and industry knowledge in a role focused on identifying and mitigating risks. Eager to contribute to innovative risk mitigation strategies that enhance financial stability and operational resilience.

**Professional Qualification:** B. Ed.



Ritam Majumdar

**Qualification:** B.Tech Computer Science and

Engineering

Date of Birth: 17-06-1999

**Career Objective:** I aim to leverage my technical expertise alongside a strong understanding of insurance fundamentals to create impactful solutions and contribute meaningfully to the industry's growth and innovation.

**Professional Qualification :** Diploma in Programming

and Data Science



**Ritam Roy Chowdhury** 

**Qualification:** B.Tech Civil Engineering

Date of Birth: 19-11-1998

**Career Objective:** Interested in creating a strong foundation in the insurance sector and climbing the zenith of corporate success while obtaining a holistic view of different aspects of business administration.



**Rohan Pramod Patil** 

**Qualification:** B.E. Computer Engineering

**Date of Birth:** 14-11-2001

**Career Objective:** Seeking to leverage analytical and technical skills to drive data-informed strategies, and deliver innovative solutions in the evolving insurance sectors.



**Rucha Shinde** 

**Qualification :** B.Tech Electronics and Telecommunication Engineering

Date of Birth: 17-06-2002

Career Objective: As a student at the National Insurance Academy with a B.Tech background, I aim to leverage my strong communication skills, technical foundation, and passion for people-centric roles to build a dynamic career in Insurance. I am particularly drawn to front-facing opportunities that allow me to engage with clients, represent brands, and drive meaningful interactions. Eager to contribute to organizations that value creativity, strategy, and human connection, I aspire to grow into a professional who bridges business goals with customer and employee satisfaction.



Runveer Surwade

**Qualification:** B. Arch. Architecture and Planning

Date of Birth: 29-10-2000

Career Objective: A dynamic individual eager to leverage strong analytical skills, design thinking, and creative outlook to possiblities in marketing and business development roles. I aim to contribute fresh perspectives and put my interpersonal & project management skills to good use in Insurance Sector.



Sahil Suresh Sanjana Shinde

Qualification: B.Sc Chemistry Date of Birth: 04-11-2002

**Career Objective :** To be part of a progressive organization in the insurance sector where I can contribute to ongoing initiatives, gain industry exposure, and grow through continuous learning and responsibility. I aim to build a strong and sustainable career while adding value to the organization and eventually taking on a major role in driving its growth and success.



Sakshi More

**Qualification:** B.Tech Agricultural Engineering

**Date of Birth:** 19-05-2002

Career Objective: To pursue a challenging role in a insurance company where I can utilize my skills and knowledge and to support risk assessment, underwriting, and contributing to effective risk management and customer satisfaction.



Sakshi Panchal

**Qualification:** BCA

Date of Birth: 14-03-2004

Career Objective: I aim to gain meaningful exposure in the financial services sector by applying my knowledge, learning from real-world experiences, and contributing to organizational goals. I am eager to grow through continuous learning, adaptability, and hands-on involvement in diverse professional environments.



Sandeep Kumar Saini

**Qualification:** B.E. Mechanical Engineering

Date of Birth: 18-03-1998

Career Objective: I am keen to gain in-depth knowledge across all facets of insurance, including underwriting, risk management, and regulatory frameworks. With a strong analytical mindset and commitment to continuous learning, I aspire to become a qualified Actuary and contribute to datadriven decision-making and innovation in the insurance sector.



Sankalp Roy

**Qualification:** B.Com Statistics

**Date of Birth:** 09-05-2000

**Career Objective:** To build a dynamic career in the insurance sector by gaining practical knowledge, developing analytical skills and contributing meaningfully with empathy and responsibility while growing as a skilled insurance professional.



Sanket Mhaske

**Qualification:** B.Tech Computer science

Date of Birth: 27-04-2000

**Career Objective :** Eager to learn about Insurance and apply my skills in an organisation for mutual growth.



Sanket Rajesh Patil

**Qualification:** B.Sc. Chemistry

Date of Birth: 14-05-2001

**Career Objective:** Talented professional with expertise in operations management, business analytics, and strategic consulting. Seeking an executive role to leverage my skills in improving business performance, optimizing operations, and driving growth in dynamic environments. Possesses exceptional interpersonal, problem-solving and analytical skills to provide advice and expertise to client organizations improving business performance.

**Professional Qualification:** Licentiate (III)



Sarvagya Rai

Qualification: B.Sc. (Hons.) Physics

Date of Birth: 21-10-2001

**Career Objective:** I aim to build a solid foundation in insurance and risk management at the National Insurance Academy, explore real-world challenges through internships, and grow into a professional who can lead change, bring fresh ideas, and make a meaningful impact in the evolving world of insurance and finance.



**Satyam Thakur** 

**Qualification:** B.Tech Electronics and Communication

**Date of Birth:** 03-07-1999

**Career Objective:** I aim to deepen my understanding of the Insurance Sector, align my previous experiences with the new learnings, which will contribute to preparing me for long-term leadership roles and climbing the ladder of success.



Saumya Vijay Shende

**Qualification:** B.E Electronics and Communication

Date of Birth: 12-09-2000

**Career Objective :** Exploring InsurTech through combined expertise in marketing, analytics, actuarial science, risk management, claims, and customer management.



**Shalvi Shete** 

**Qualification :** BBA Finance **Date of Birth :** 02-11-2002

**Career Objective:** To contribute meaningfully in a dynamic role that sharpens my understanding of risk and enhances my ability to communicate insights, while growing into a thoughtful, future-ready professional in the financial and insurance space.



**Shashank Patil** 

**Qualification:** BBA General Date of Birth: 06-07-2002

Career Objective: To capitalize on my strong interpersonal and managerial skills, while enhancing my own professional growth and contributing towards

organisational growth.



**Shashwat Kumar** 

Qualification: B.Sc. (Hons.) Physics

Date of Birth: 15-12-2001

Career Objective : To leverage my academic knowledge and analytical skills in a dynamic and growth-oriented organization, contributing meaningfully to the fields of insurance, finance, and risk management. I aim to innovate solutions, drive business efficiency, and evolve into a strategic leader while continuously enhancing my technical and managerial capabilities.



**Shelke Sunit Sayram** 

**Qualification:** B.E. Mechanical Engineering

Date of Birth: 28-04-2000

Career Objective: I want to make value added contribution with sound and updated knowledge of the domain and technology while focusing on learning, adaptability and innovation.

**Professional Qualification:** Licentiate (III)



**Shivam Saini** 

Qualification: B. Com (Hons)

Date of Birth: 19-02-2003

Career Objective : To leverage my commerce background, leadership skills, and evolving domain knowledge to gain hands-on experience in insurance and risk management, while contributing effectively to the organization's objectives and professional excellence.



**Shivam Talatule** 

**Qualification:** BBA Finance Date of Birth: 27-08-2001

Career Objective : Be an important part of an organization by gaining extensive knowledge about insurance and allied sectors while growing

professionally and personally.



Shivani Gupta

**Qualification:** BBA Finance Date of Birth: 05-01-2004

Career Objective : I aim to build a career in the insurance industry with strong domain knowledge and practical experience to contribute effectively and

grow within the sector.

**Professional Qualification :** Licentiate (III)



**Shreya Shankar** 

Qualification: B.A. (Hons.) History

Date of Birth: 10-11-1999

**Career Objective :** To establish a progressive career in the insurance and financial services domain and secure a challenging position in a reputed organization where I can apply my skills and gain industry experience. In the long term, I aim to evolve into a domain expert and contribute to shaping the future of the insurance and financial services ecosystem.



Shreya Singh

Qualification: B.Com MM, HRM

Date of Birth: 02-07-2003

Career Objective : Seeking a dynamic role within the insurance sector where I can effectively utilise and expand my skills set, continuous development which will contribute to the achievement of my career goals.



**Shreyas Tulpule** 

**Qualification :** B.E. Information Technology

Date of Birth: 15-08-2000

Career Objective: To leverage my IT background, problem-solving abilities, and analytical skills to drive innovative, technology-based solutions, while continuously learning and contributing to a dynamic and growth-oriented professional environment.

**Professional Qualification:** Licentiate (III)



Shreyash Mukesh Varma

Qualification: B.Pharm

Date of Birth: 22-04-2002

Career Objective: To thrive in a challenging and dynamic environment where I can continuously learn and enhance my skills, contributing meaningfully to organizational growth while advancing my professional development.

Professional Qualification: Licentiate (III)



**Shreyash Shende** 

Qualification: B.Sc. Microbiology

**Date of Birth: 24-06-2002** 

**Career Objective:** To leverage my technical expertise and management skills in the insurance industry, continuously learning and growing to achieve organizational goals and become a valuable asset



**Shubham Kumar** 

Qualification: B.A. Humanities

Date of Birth: 25-02-2000

Career Objective : To leverage my academic foundation in Insurance and Risk Management gained through the PGDM program, along with my analytical and customer-focused skills, to contribute effectively to the insurance and financial services industry. I aim to build a dynamic career in underwriting, claims management, or risk analysis, while continuously learning and adding value to a growth-oriented organisation.



**Shubham Madhav Bharti** 

Qualification: B.Com

Date of Birth: 03-08-2001

Career Objective: Seeking a challenging role within a dynamic insurance organization where I can contribute to the company's growth while pursuing professional

and personal development.



**Shweta Tiwari** 

Qualification: B.A. (Hons.) Political Science

Date of Birth: 08-05-2000

Career Objective: Aspiring to a dedicated and dynamic role within the insurance sector, fostering personal growth while making a tangible difference in people's lives. Eager to apply strong analytical skills diligently for company growth.



Siddharth Sarkar

**Qualification:** Bachelor's of Economics and Finance

(B.Econ Fin)

Date of Birth: 23-02-2002

Career Objective: Keen on contributing to the growth of the Indian insurance sector by enhancing the quality and delivery of the products offered.

**Professional Qualification:** Licentiate (III)



**Soumik Paul** 

Qualification: B.Sc. (Hons.) Chemistry

Date of Birth: 03-01-2002

Career Objective: I want to learn and contribute not only to the insurance industry but the cause towards

society as a whole.



Srishti Singh

**Qualification:** B.Tech Chemical Engineering

Date of Birth: 22-10-1999

Career Objective: Aiming to apply technical and social insights in the Insurance and Risk management sector to deliver strategic solutions that drive organisational success and support my professional career.

Professional Qualification: Lean 6 Sigma Yellow Belt



**Suhani Shrivastava** 

Qualification: B.Sc. Biotechnology

Date of Birth: 08-05-2003

**Career Objective:** To apply my analytical mindset, attention to detail, and growing Insurance & management knowledge to lead in the sector,

supporting strategic decision-making.

**Professional Qualification:** Licentiate (III)



**Sukriti Tiwari** 

**Qualification:** B.Tech Civil Engineering

Date of Birth: 11-07-2001

Career Objective: I aspire to take on strategic leadership roles in the insurance or financial services sector, driving customer-centric innovations and risk solutions through analytical thinking, structured problem-solving, and past technical experiences, ultimately making a wider societal impact.



**Sumit Kumar Mandal** 

**Qualification:** BCA Computer Applications

Date of Birth: 31-01-2001

Career Objective: An aspiring MBA student specializing in Insurance Management with a vision to contribute to Insurance and related fields. Eager to contribute to this emerging industry through my technical and computing skills to innovate insurance and risk-mitigation strategies.



**Sunil Chamria** 

Qualification: BCBI Banking and Insurance

Date of Birth: 18-08-2003

Career Objective: I want to build a strong career in the insurance and financial services sector by using what I've learned in bacholer's in banking and insurance, along with my PGDM at NIA, Pune. I'm keen to take up finance roles, keep learning, and grow into a future-ready insurance professional.



**Sunny Sharma** 

Qualification: B.Com Finance

Date of Birth: 22-01-2001

Career Objective: As a proactive and driven MBA student at the National Insurance Academy, Pune, I am seeking a dynamic opportunity where I can apply my analytical acumen, leadership skills, and industry knowledge to contribute meaningfully to real-world business challenges particularly in the domains of insurance, finance, risk management, or strategic consulting. My goal is to add tangible value to the organization while gaining hands-on exposure that aligns with my ambition to build a high-impact career in the insurance sector.



**Sunny Tyagi** 

Qualification: B.A. (Hons.) Spanish Language and

Literature

**Date of Birth:** 08-01-2002

Career Objective: To build a career in insurance underwriting where I can combine my strong communication skills with analytical thinking to evaluate risks effectively, collaborate with teams and clients, and help create fair, responsible coverage solutions that support both customer needs and business goals.



**Supratik Mitra** 

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 15-06-2000

Career Objective: I want to build a dynamic career in the insurance and risk management sector by leveraging my agriculture background and PGDM knowledge from NIA Pune. I aim to contribute to organizational growth through analytical thinking, customer-focused strategies, and a strong grasp of insurance operations.

**Professional Qualification :** Junior Diploma — Final (Fine Arts) Sarbhabharatiya Charu-O-Karukala Niket



Tanisha Kalra

**Qualification:** B.A. (Hons.) Economics

Date of Birth: 19-01-2002

**Career Objective:** My goal is to contribute meaningfully to the growth of the organization and create a lasting impact through dedication and continuous improvement.



**Tanisha Rathore** 

**Qualification:** BBA Hospital Administration

Date of Birth: 15-08-2002

**Career Objective:** Aiming to grow in insurance industry by applying my skills, explore product and policy designing in Insurance as well as learning continuously and contributing to meaningful outcome in a structured and evolving organisation.



**Tanishq Patel** 

**Qualification:** B.Tech Instrumentation and Control

Date of Birth: 24-08-2001

**Career Objective :** I want to learn and harness advanced analytics and modeling to optimize underwriting and maximize portfolio profitability.

Professional Qualification: Licentiate (III)



**Tejas Sanjay Patil** 

Qualification: B.Com Cost and Works Accounting

Date of Birth: 22-10-2002

**Career Objective :** Be at managerial level in an organisation, contribute towards its growth and

create financial literacy in society.

**Professional Qualification :** Licentiate (III)



Tejaswi Bandaru

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 03-03-2002

Career Objective: Apply my academic knowledge of insurance and risk management to real-world scenarios. Enhance my understanding of the insurance sector through practical experience. To explore emerging trends and see myself in prominent roles of

the insurance industry.



**Tekumalla Shiva Kiran** 

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 08-08-2002

**Career Objective :** As detail-oriented and adaptable individual, aiming for a career in insurance with a special interest in enhancing outreach and services for rural and agricultural communities. Ready to utilize emerging knowledge from NIA Pune and strong analytical abilities to add value in client service, risk solutions while maintaining the company growth.



**Umang Dwivedi** 

Qualification: B.A.

**Date of Birth:** 03-04-2002

Career Objective: With a growing foundation in insurance and risk management, I'm keen to explore the evolving landscape of global risks. From geopolitical shifts to environmental and technological disruptions, I aim to understand how effective risk management enables businesses to stay resilient. I bring adaptability, a strong learning mindset, and a drive to contribute through practical exposure.



**Unnati Swami** 

Qualification: B.Sc. Botany

Date of Birth: 21-09-2000

Career Objective: Aim to build a solid foundation in insurance and risk management, where I can contribute innovative, customer-centric solutions

that add real value to the industry.

**Professional Qualification :** Licentiate (III)



**Utkarsh Gupta** 

Qualification: B. Com (Hons) Date of Birth: 04-06-2004

Career Objective: I want to enhance my skills and leverage them in insurance industry. I want to gain expertise in the field of Risk Management and underwriting and excel in it.

Professional Qualification: Undergraduate Diploma In Computer Application (UGDCA)



**Vadla Vinay Kumar Achari** 

Qualification: B.Sc. (Hons.) Agriculture

Date of Birth: 15-01-2001

Career Objective: To build a dynamic career in management by leveraging my PGDM training and professional skills to contribute effectively to organizational growth.



Vagisha Gupta

Qualification: B.Sc. Geology Date of Birth: 18-04-2003

Career Objective : Driven by curiosity and a passion for applying science to real-world challenges, I aim to explore actuarial science, risk management, and geospatial technologies in the insurance industry. I aspire to grow into a professional who brings fresh, data-backed perspectives to create sustainable and forward-thinking solutions for the industry.



Vaishnavi Upadhyay

Qualification: B.Com Banking and Finance

Date of Birth: 21-08-2001

Career Objective: I am seeking a strategic role in the insurance and risk management sector where I can leverage my skills, take on new responsibilities, and make a significant impact on strategic projects and organizational growth.



**Vedant Gulab Ambrale** 

**Qualification:** B.Com General Date of Birth: 19-11-2001

Career Objective: To leverage my academic foundation in insurance and risk management from the National Insurance Academy and pursue actuarial science, aiming to apply these skills to contribute to the deepening of insurance penetration in India.



**Vidhi Sharma** 

Qualification: B.Sc. (Hons.) Computer Science

Date of Birth: 15-10-2003

Career Objective: To grow through continuous learning and contribute meaningfully to my role, while building skills that add value to both the team and the organization.



**Vimal Sahay** 

**Qualification:** B.Pharm

Date of Birth: 31-12-1999

Career Objective: Leveraging my strong academic foundation in B Pharmacy along with a strong working experience in pharma marketing and specialized MBA training in insurance from NIA Pune, I aim to build a career in risk management and consulting within the insurance sector. My goal is to apply quantitative modelling, data-driven risk assessment, and strategic problem-solving skills to help organisation mitigate risks, optimize underwriting processes, and enhance decision-making.



**Vinay Kumar Shukla** 

**Qualification:** B.E. Mechanical Engineering

Date of Birth: 04-04-1998

Career Objective: To build a career in insurance and risk management by combining my IT skills with expertise in underwriting and operations to deliver data-driven and tech-enabled solutions.



**Vinayak Sharma** 

**Qualification :** B.Com General **Date of Birth :** 15-03-2005

**Career Objective :** My career objective is oriented towards job Profiles like risk manager, claims

manager, underwriter, investment manager.

**Professional Qualification:** Licentiate (III)



Vivek Kadam

Qualification: B.Com Cost and Works Accounting

**Date of Birth: 24-01-2002** 

**Career Objective :** Looking to dive into the insurance sector, understand how the industry works, and grow through real projects. In the long term, I aim to lead teams in risk management that drive stability and

long-term value.



Yaday Advait Anilkumar

**Qualification:** B.Tech Agricultural Engineering

Date of Birth: 26-04-2000

**Career Objective :** To become skilled insurance professional, contributing to development of customer centric insurance products and also want create awareness about insurance sector specially in rural areas.



**Yash Suratwala** 

**Qualification :** BBA General **Date of Birth :** 29-10-2003

Career Objective: To gain practical exposure in insurance and risk management by applying my academic knowledge, analytical skills, and passion for the sector. I aim to contribute meaningfully to the organization while deepening my understanding of underwriting, claims, and financial risk, aligning with insurance consulting

**Professional Qualification:** Licentiate (III)



Yashasvi Jain

**Qualification:** BBA Finance Date of Birth: 18-10-2004

Career Objective: To grow in a dynamic organization where I can apply my skills, contribute meaningfully, and develop into a confident and impactful

professional.

### PRESTIGIOUS RECRUITERS

### **INTERNATIONAL COMPANIES**

Orient Insurance PJSC

Qatar Insurance Company

### LIFE INSURANCE COMPANIES

Aviva Life Insurance Company

Bajaj Allianz Life Insurance Company

Future Generali Life Insurance Company

**HDFC Life Insurance Company** 

ICICI Prudential Life Insurance Company

IndiaFirst Life Insurance Company

Kotak Life Insurance Company

Pramerica Life Insurance Company

SBI Life Insurance Company

TATA AIA Life Insurance Company

### **GENERAL INSURANCE COMPANIES**

Bajaj Allianz General Insurance Company

Chola MS General Insurance Company

Digit Insurance Company

Future Generali General Insurance Company

HDFC ERGO General Insurance Company

ICICI Lombard General Insurance Company

IFFCO Tokio General Insurance Company

Kshema General Insurance Company

Liberty General Insurance Company

Magma HDI General Insurance Company

Royal Sundaram General Insurance Company

SBI General Insurance Company

TATA AIG General Insurance Company

Universal Sompo General Insurance Company

Zurich Kotak General Insurance Company

# STAND-ALONE HEALTH INSURANCE COMPANIES

Aditya Birla Health Insurance Company

Care Health Insurance Ltd.

Galaxy Health Insurance

ManipalCigna Health Insurance Co. Ltd.

### **IT & CONSULTING**

Accenture Technology

Accenture Strategy & Consulting

Atos Syntel

Capgemini

Cogitate Technology Solutions

Cognizant Consulting

Cognizant Technology

Expleo

Guidewire

**IBM** 

Infosys BPM

Infosys Technology

Intellect Design

L&T Infotech

Marsh McLennan

Monocept

ValueMomentum

Testing xperts

### **INSURANCE BROKERS**

Anand Rathi Insurance Brokers Ltd.

Alliance Brokers

AON India Insurance Brokers Pvt. Ltd.

Edme Insurance Brokers Pvt. Ltd.

First Policy Insurance Brokers Pvt. Ltd.

Gallagher Insurance Brokers Pvt. Ltd.

Howden Insurance Brokers Pvt. Ltd.

Insurance dekho

Mahindra Insurance Brokers Ltd.

Marsh India Insurance Brokers Pvt. Ltd.

PB Partners

Policy Bazaar Insurance Brokers Pvt. Ltd.

Prudent Insurance Brokers Pvt. Ltd.

Salasar Services Insurance Brokers Pvt. Ltd.

Unilight Insurance Brokers Pvt. Ltd.

Plum

Unison Brokers

WTW

### REINSURANCE

Swiss Re

### **BANKS**

AU Small Finance Bank

#### INSURTECH

Roadzen

Bluepineapple

PB Fintech

### **INSURANCE VERTICALS**

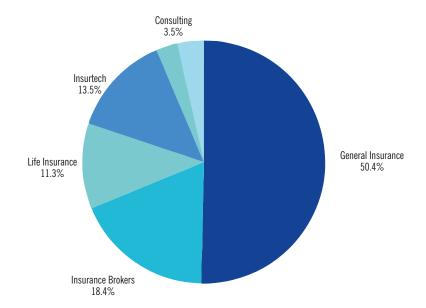
Gallagher GCC

Finsall Resources Pvt. Ltd.

Reliance Industries Ltd.

**RMS** 

## **PLACEMENT STATISTICS 2023-25**





Highest Package Rs. 20 LPA



Average Package Rs. 12.74 LPA



Median Package Rs. 12.50 LPA





Top 50 % average Rs. 14.90 LPA



Top 75 % average Rs. 13.70 LPA



**Placement** 



Recruiters 33



PPOs Offered 72



Alumni Network 1500 +



Global Alumni 200 +



100% Placement since Inception

# **PLACEMENT COMMITTEE**

### **Placement Support at NIA**

At NIA, the Placement Office serves as a vital bridge between the corporate world and the Academy. Headed by the Placement Chairperson and supported by a dedicated Placement Officer, the office oversees all placement-related activities. Under the guidance of the Faculty Placement Committee and in collaboration with the Student Placement Committee, the Placement Office ensures seamless coordination of Summer Internships and Campus Recruitment Programs.

The office actively engages with potential employers, organizing Pre-Placement Talks, Group Discussions, and Personal Interviews on campus. It also provides all necessary support to ensure a smooth and effective placement experience for both recruiters and students.

### **Building a Strong Campus Presence**

The recruitment process reaches its full potential when students and recruiters engage in meaningful interactions. NIA offers a platform where recruiters can effectively communicate opportunities, showcase their organization, and better understand our students' aspirations and profiles, fostering stronger career alignments.

### **Conferences and Workshops**

NIA regularly hosts conferences, workshops, guest lectures, panel discussions, and speaker series, creating valuable opportunities for academic and professional interactions between students and industry leaders. These initiatives strengthen recruiter-student engagement and help organizations maintain ongoing relationships with the NIA talent pool.

### **Pre-Placement Talks**

Pre-Placement Talks offer recruiters a forum to present their organization's vision, mission, values, and work culture. These sessions give students essential insights into the company, aiding them in making well-informed career choices.

Customized and mutually convenient Pre-Placement Talks can be arranged through the Placement Office.

## **PLACEMENT OFFICE**



Mr. Amit Misra, Chair Professor, General Insurance, Chairperson, Placement Committee



Dr. Vaishali Bhambure
Placement & Compliance Officer
Mob.: 9850174777
Email Id : vabhambure@niapune.org.in

## STUDENT PLACEMENT COMMITTEE



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